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## Technical Leadership Masterclasses

See [ruthmalan.com](http://ruthmalan.com) for schedule and more information.

Upcoming:

September 15 and 22, 2022, at 10AM - 1PM Eastern Time (4PM - 7PM CEST)

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*discourse (n.): late 14c.,  
"process of understanding,  
reasoning, thought,"*

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## AGENDA

Setting the Scene (p 4)

Situation Awareness (p 63)

Decisions (p 139)

Actions and Feedback (p 195)

Closing the Scene (p220)

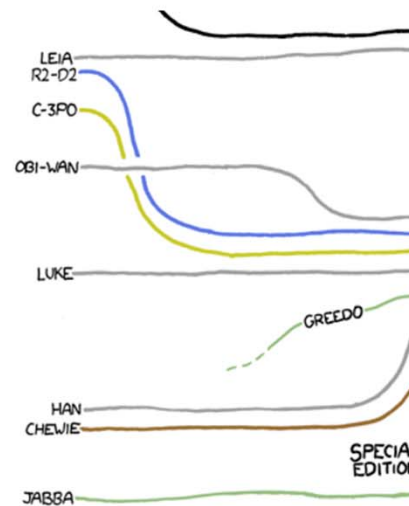


Image: by Randall Monroe, <https://xkcd.com/657/>

The XKCD 657 narrative map is used to suggest (figuratively) we're all unfolding our own story, and our journeys through this space are unique, and challenging, and this class will have some familiarity and surprises. The slider is just a reminder of where we are. Now, we're at *a* beginning. Setting the scene. But not *the* beginning. We bring so much to this.

The territory we span here, is vast. Choices had to be made. This is one path.

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*"You are your own stories."*  
—Toni Morrison

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*"The map is not the territory," Snicket's chaperon advises him. "That's an expression which means the world does not match the picture in our heads."*  
—Lemony Snicket, *Who Could That Be at This Hour?*

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## (But what's) the Agenda?

We will explore

- Concepts, to think with
- Frames, to think within and across — together
- to inform our conceiving, deciding, doing

as leaders

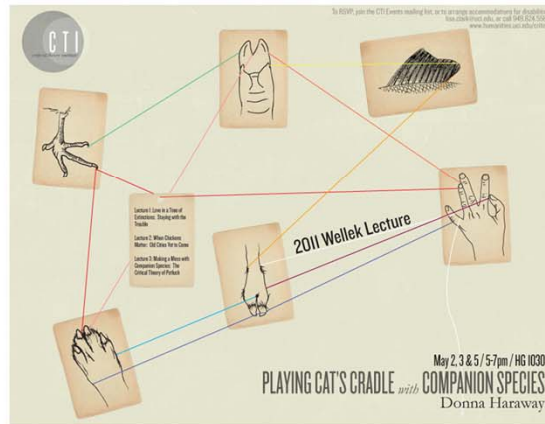


Image: Poster for Donna Haraway's Wellek Lectures, 2011 via <https://adanewmedia.org/2013/11/issue3-haraway/>

### *To Think With, To Inform Our Doing*

"The British sociologist Marilyn Strathern [...] taught me that "it matters what ideas we use to think other ideas (with)" [...] It matters what matters we use to think other matters with; it matters what stories we tell to tell other stories with; it matters what knots knot knots; what thoughts think thoughts, what descriptions describe descriptions, what ties tie ties. It matters what stories make worlds, what worlds make stories." — Donna Haraway , *Staying With The Trouble*

The orientation here is that we are all leaders — at different moments. With different styles and different bundles of capabilities, experiences, pasts, present demands and forces, and hopes and threats. In different contexts. And, due to our roles, we have impact on others. It matters how purpose is shaped, and acted on, and how we foster and what we enable and how we learn, and act-to-learn, together.

The intro (Setting the Scene) brings together a "scaffolding" of concepts that informs our practice-oriented sessions. In Situation Awareness (or Observe/Orient) the focus is on seeing and making sense of systems to make and probe Decisions (including technical decisions with organizational consequences and organizational decisions with technical consequences). The last section and work session (Learning and Feedback) explores Acting in learning loops.

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*" Isabelle Stengers [...] insists we cannot denounce the world in the name of an ideal world. [...] she maintains that decisions must take place somehow in the presence of those who will bear their consequences.*

— Donna Haraway

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# Setting the Scene

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*Leadership and  
Systems*

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*Landscape of  
Leadership*

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# Leadership and Systems

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*Leadership and the  
Organization*

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*Systems Concepts*

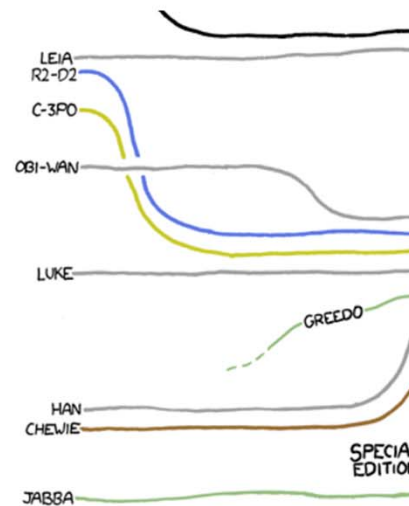
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*Leadership and  
Systems*

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## ORIENTING CONCEPTS

Leadership and systems  
Systems and complexity  
Sustaining systems (of systems)



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### Leadership

Leadership is about doing big, hard, important things – things we need to do, together, because they are bigger than one, or a few, can do. So they take organizational will – willingness to take on, and determination to see it through. This is why we see inspiration to action as a quality of leaders. The articulation of something that urgently needs action of several, or even many, in a way that provokes, invites, inspires, includes, is part of leadership. But it is much – much – more.

Sustained organizational will – willingness and determination and effort – is not to be assumed. We have commitments to follow through, given pay checks and jobs? Well... Choices. Hard – non-obvious – tradeoffs. Short-term wins that undermine longer term initiatives. Agendas. Politics. Much can get in the way of seeing hard things through. "The *right* direction is not simply the morally right thing to do. It has to be what works." (William Duggan) And what works, is a matter of noticing what isn't working, what's risky, what's needed. Leading, in different ways, at different moments, over time.

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*"The most successful leader of all is the one who sees another picture not yet actualized."*

— Mary Parker Follett

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*"doing any big thing will take cooperation and alignment from multiple people and teams."*

— Erica Stanley

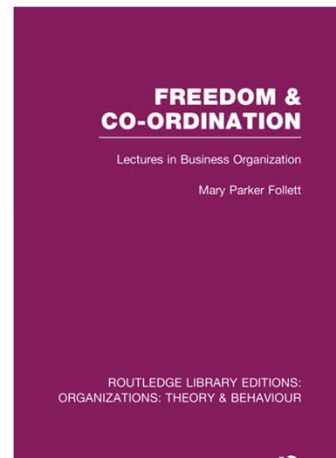
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*Though we associate following with leaders, it's not that simple...*

## Leaders ... Means Followers?

“But there is following.  
Leader and followers are  
both following the invisible  
leader – the common  
purpose.”

— Mary Parker Follett



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### *Leading and Following*

Often, in teasing out what leaders are, we see leaders characterized in terms of followers — for example, “if you look behind and no-one is following, you’re not leading.” That narrows where we want to broaden, because leading in the context of complex systems (of systems) development and evolution, means leadership is a lot more dynamic than that. We lead by example. We may be asked to lead, or we may feel urged to, because we see something that needs to be done that takes gathering collective will to figure out what to do, and do it. We lead by fostering understanding of context and collaboration, including collaborating on conceiving of and shaping the thing worth doing – our common purpose. And so forth.

Still, the notion of “is anyone following” alludes to things like: is the leader second guessed and undermined, or is their judgment respected when hard calls have to be made quickly under pressure to act? Many situations call for engaging with, collaborating, goodwill, including goodwilling following when someone else is leading. Not that judgment is suspended. But acknowledging that in the ebb and flow of leading, there’s an ebb and flow of following, of playing well.

*“Leadership is not defined by the exercise of power but by the capacity to increase the sense of power among those led. [...] The most essential work of the leader is to create more leaders.”*

— (ascribed to) Mary Parker Follett<sup>2</sup>

*“You cannot coordinate purpose without developing purpose, it is part of the same process. Some people want to give workmen [sic] a share in carrying out the purpose of the plant and do not see that it involves a share in creating the purpose of the plant.”*

— Mary Parker Follett<sup>1</sup>

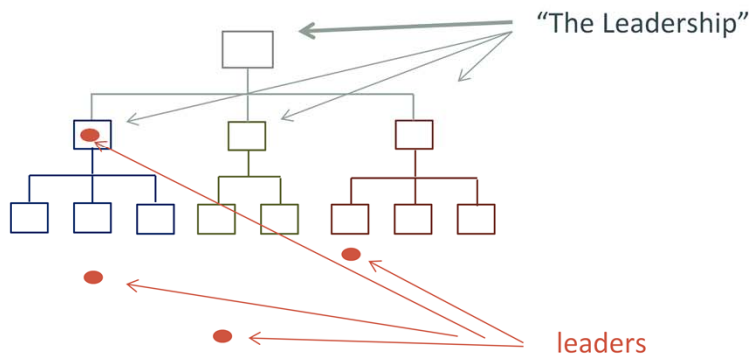
Quote Source 1: *Mary Parker Follett Prophet of Management*, and *Dynamic Administration*, Mary Parker Follett

Quote Source 2: *Rethinking Leadership*, Annabel Beerel



*Leadership isn't inherently about hierarchy.  
Though hierarchy is not irrelevant.*

## Hierarchies, Leadership, Relationship?



*It's useful to ask: when is leadership needed?*

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### *Leadership and Hierarchy*

Leadership plays a role in various organizational forms. Even in hierarchical organizations, people throughout the organization step into and out of leadership moments, to foster doing something that isn't being done, needs to be, but takes more than just a few people collaborating closely.

Still, senior management are often referred to as "The Leadership," and it's worth taking a moment to consider. Formal power over hiring/retention and budgets/priorities, as well as the social capital of esteem and prestige of senior managers, can mean that even their "whispers are heard as roars." We attend, and interpret and try to line up with their intent. This is worth saying, so that senior managers understand that dynamic, and responsibility, for it has implications. For example, it can make it harder for leading to happen elsewhere in the organization.

If managers are getting things done through control and threat and negative force, that's ... not leadership ... and is out of scope here. Leaders foster a context in which people collaborate.\*

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*"it is possible to develop the conception of power-with, a jointly developed power, a co-active, not a coercive power."*

— Mary Parker Follett

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*"The skill of writing is to create a context in which other people can think" \**

— Edwin Schlossberg

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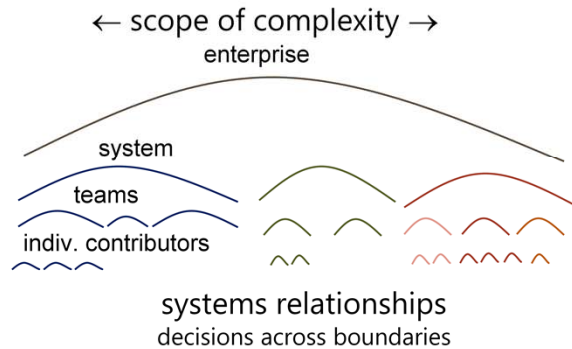
*"The leader-leader structure is fundamentally different from the leader-follower structure. At its core is the belief that we can all be leaders and, in fact, it's best when we are all leaders."*

— David Marquet,  
*Turn the Ship Around!*

# Leadership Across

Scope of complexity is about the span of responsibility (taken on, or inherent to) and focus of attention of a role

Scope within a team evolving a (part of a) system is less than scope at the business unit level, for example.



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## *Leadership Across (Scopes of Complexity)*

The management hierarchy is an accountability hierarchy in the contractual, fiduciary and financial sense. It manages people but also resources, like getting funding early on, and allocating budgets across priorities, including new business creation, later on. Obvious, and yet we can overlook both the importance, work and attention required, and the stresses involved, in being responsible for keeping salaries paid, investors and boards satisfied, and making choices where outcomes may only be fully visible years ahead.

It is also a part of the (broader) communication and co-ordination network. Influence networks, or informal relationships, facilitate communication, creating alternate pathways in the organization, and can help to get cross-boundary things done with less bureaucracy. They may be largely invisible (the kind of thing where it would take many interviews to map the influence network out, and still miss much) until they kick into higher gear to effect or impede change.

There's also the network of relationships in place to get work done. We're going to focus on complex systems built, evolved and operated by several, or even many, teams. Some of the system spanning work is reflected in the management hierarchy;

some in technical roles that span, like architect roles; some is (ad hoc) "glue" work. As the span of responsibility increases in scope, from responsibility for some local part of a system, to responsibility across subsystems and systems, the compass (span) of complexity in technical and organizational terms increases, and the demands on mastery shifts.

Back to hierarchy for a moment, and a couple of points from the Jo Freeman classic ("The Tyranny of Structurelessness"): "Contrary to what we would like to believe, there is no such thing as a 'structureless' group." and "The structure may be flexible, it may vary over time. It may evenly or unevenly distribute tasks, power and resources over the members of the group." An explicit hierarchy is visible, and hence can be worked on, to make it more inclusive and more about leadership (power-with rather than dominance and power-over).

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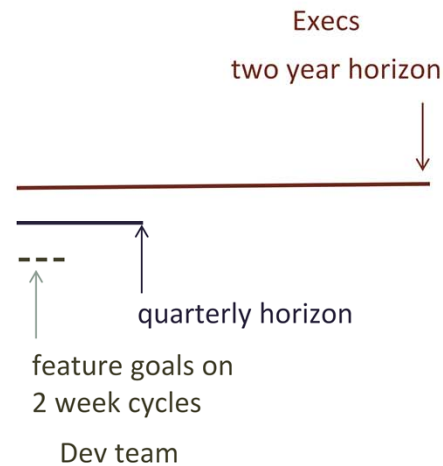
*"the scales of information, people, time horizons and information all changes. As a result so does the impact." — Nivia Henry*

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*Seniority relates to scope and time span of work, with increasing complexity and uncertainty associated with more seniority*

## Time Span of Discretion

A person's time span of discretion is about the (time and complexity related) span of the work they have discretion (decision power) over.



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Reference: *Requisite Organization*, by Elliot Jaques

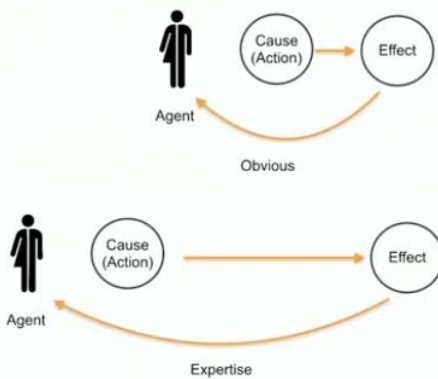
### *Leadership and Time/Scope*

Seniority generally comes with increasing scope of concern (across systems, of systems, and, with more seniority, more impact on ecosystems). Increases in scope mean we're with dealing with greater complexity, and need expertise and experience that is rooted in the technical but is increasingly strategic and organizational. And we're dealing with longer time horizons, so more uncertainty.

Elliott Jaques' concept of time span of discretion/span of complexity provides a way to talk about roles and decision span. Those with shorter time span of discretion (and more narrowly scoped decision frames) are making decisions with more immediate impact and conscribed decision autonomy (e.g., the time horizon for completion of work made visible to others on the team or management, may be days or weeks). More senior roles are paying attention to longer term outcomes, across more of the organization. More hinges on what decisions are made, and not. All of these different scopes of concern take attention and cognitive bandwidth, and demand experience and expertise, but the focus shifts from more immediate observable effects, to making judgment calls under greater uncertainty and complexity. (That said, the essentialism aspect of Jaques work is... hard pass.)

While "time span of discretion" flavors the concept with what decisions we have discretion over or power to effect, Yvonne Lam draws attention to what timespan infuses our work and so draws/shapes our focus: "different entities (orgs, roles, etc.) have a span of time in which they can effect change, so that's the span of time to which they tend to pay attention." What I'm attending to, shapes what I perceive and attend to.

"thought about it as time travel: the higher up you go, the more you live in the future. As a senior eng you live 1-2 sprints out. A manager, 1-3 months. A director 3-9 months and so on." — Danielle Leong

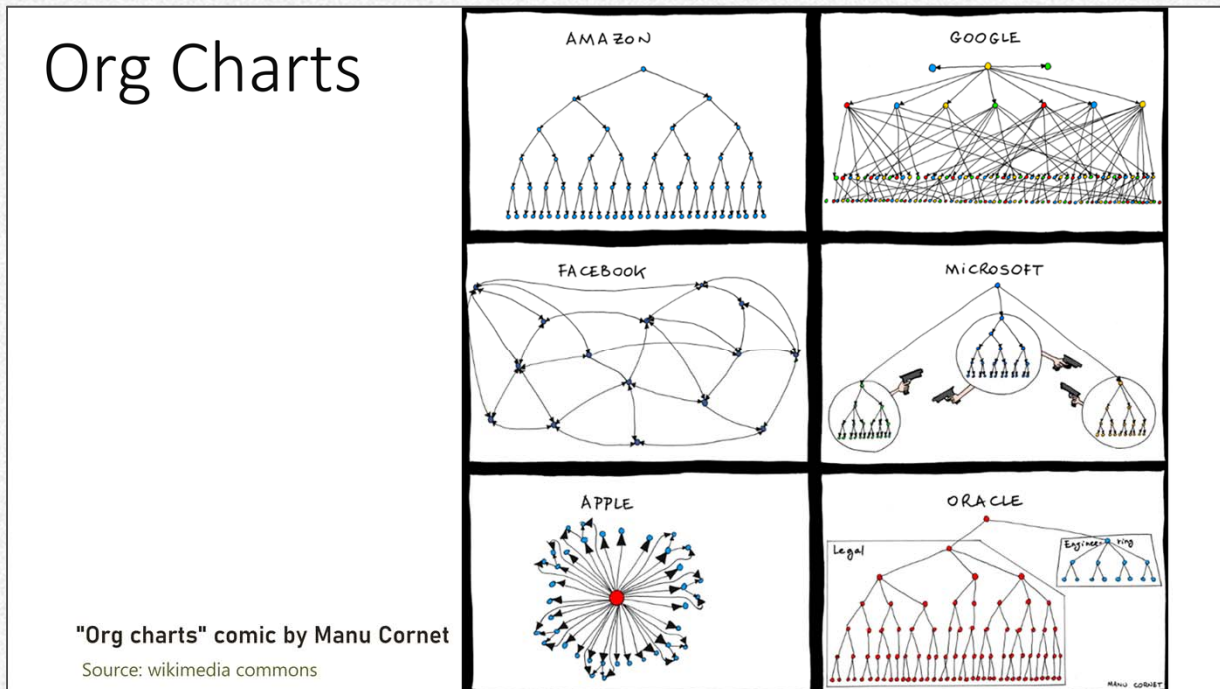


Source: Jabe Bloom, *Whole Work: Sociotechnicity & DevOps*

*"the cost of change from an executive, is completely different from the cost of change from a development team"*

— *Jabe Bloom*

*Lol ... yup. Even in so skeletal a view, we're not just seeing coupling/decoupling, but cultural factors.*



### *Culture and that Org Chart Comic*

*'Ed Schein defines culture as "the accumulated shared learning of that group as it solves its problems of external adaptation and internal integration; which has worked well enough to be considered valid and, therefore, to be taught to new members as the correct way to perceive, think, feel, and behave in relation to those problems" [...] That is, how people interact with each other while pursuing organizational objectives leads to organizational culture.'*

*—Eb Ikonne\**

Organization (org) charts reflect the formal organization, and structure enables and constrains, facilitating some and impeding other organizational relationships and communication flows, impacting in(ter)dependence and co-ordination of work towards outcomes (intended or otherwise). That is, org structure impacts and is impacted by organizational culture (in good part shaped and transmitted in conversations, and what is attended to and emphasized, and not). The interaction between org design and culture, and culture and org design, is (hilariously and keenly) illustrated in Emmanuel "Manu" Cornet's well-known comic (created in 2011).

Whether the organization is more hierarchical and leans more into power-over, or flatter, supporting a co-active, participatory power-with culture, or some hybrid of power and participation, it is worth reiterating: leadership factors in any and all of them. What distinguishes leaders is noticing a big thing that needs to be done, and setting about inspiring and gathering the organizational will and wherewithal to do that – over time, too, as the difficulty becomes clear and commitment otherwise flags. And other leaders step up to those challenges. It is about hard choices (decisions) and priorities. But first it is about noticing. It is also about working together to build shared intent, and enough concert and coherence and focus to do the big thing – together. As things change and new obstacles emerge.

*\* Becoming a Leader in Product Development, Ebenezer Ikonne, 2021*

*Systems have structural elements, but they are other than sums of parts*

# System

“The defining properties of any system, are properties of the whole, which none of the parts have. If you take the system apart, it loses its essential properties”



If Russ Ackoff had given a TED Talk...

— Russell Ackoff

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*"The only thing added to the parts to make the whole greater than the sum of its parts is the interrelationships among them."*

— Eb Rehtin

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## *What Characterizes Systems*

In this roughly 10 minute (starting at 1:12) talk, Russ Ackoff covers and illustrates the key characteristics of systems. Notably, a system has properties that none of its parts have, on their own. When we take a system, decompose it into its parts, optimize the parts, and put them back together, we don't even necessarily get a working system. To see this, imagine you have the best automotive engineers in the world pick the best carburetor, the best fuel pump, distributor, and so on. Now ask them to assemble those best parts into a car. They can't because the parts don't fit. [But even if we could make them fit, we can't say anything about the properties, since they are emergent from interactions among the parts, and with the context (stopping on gravel versus pavement, etc.).]

Without interrelationships, we have, as Wim Roelandts put it: "parts flying in formation, trying to be an airplane."

Obvious? Surely. Yet we need to act on this understanding. It is not enough to decompose a system into components or microservices or whatever the chunking du jour, minimizing interdependence, and proceed as if coherent systems will gracefully emerge from independent "two pizza" teams.

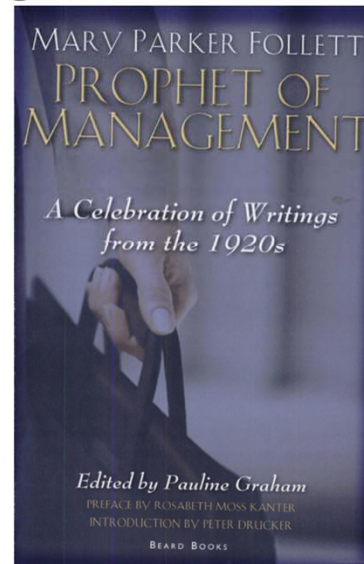
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Synergy: from Greek sunergos 'working together'

# Not Aggregation, but Integration

“It has often been thought in the past [...] that I need be concerned only with doing my part well. It has been taken as self-evident, as a mere matter of arithmetic like 2 and 2 making 4, that if everyone does his best, then all will go well. But one of the most interesting things in the world is that this is not true, although on the face of it it may seem indisputable. Collective responsibility is not something you get by adding up one by one all the different responsibilities. Collective responsibility is not a matter of adding but of interweaving, a matter of the reciprocal modification brought about by the interweaving. It is not a matter of aggregation but of integration.”

— Mary Parker Follett



## Observations on Ackoff and Systems

From Rubén Mezas' notes on the Russ Ackoff talk:

“The System is a Whole that consists of parts, each of which can affect it's behavior or properties.”

“The Parts of the System are interdependent”

“The System has properties that none of the parts has.”

“The System is a product of its parts interactions.”

“Improvement of the parts taken separately won't improve the whole”

“The form of the System depends on how the parts fits”

“Improvement must be directed at what you want. Not what you don't want.”

This from Trond Hjorteland:

“We still haven't taken onboard the interconnectedness of the parts in a system. We still believe we can break things down and treat it in isolation. See it all the time, everywhere, both in design, but also team structure, projects, etc.”

is underscored in Joonas Koivunen's point too:

“I guess my main question which comes out of the understandable/intuitive examples is, why is system thinking still such a niche/unpopular idea.”

No easy answers, but grist for important discussion.

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*“Finding and removing defects is not a way to improve the overall quality or performance of a system.”*

*“An improvement program must be directed at what you want, not at what you don't want.”*

— Russell Ackoff

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## Boundaries

“There was a wall. It did not look important. It was built of uncut rocks roughly mortared. An adult could look right over it, and even a child could climb it. Where it crossed the roadway, instead of having a gate it degenerated into mere geometry, a line, an idea of boundary. But the idea was real. It was important. For seven generations there had been nothing in the world more important than that wall. Like all walls it was ambiguous, two-faced. What was inside it and what was outside it depended upon which side of it you were on.”

— Ursula K. Le Guin, *The Dispossessed*

### *On Boundaries*

Paul Cilliers:

“In order to be recognisable as such, a system must be bounded in some way. However, as soon as one tries to be specific about the boundaries of a system, a number of difficulties become apparent. For example, it seems uncontroversial to claim that one has to be able to recognise what belongs to a specific system, and what does not. But complex systems are open systems where the relationships amongst the components of the system are usually more important than the components themselves. Since there are also relationships with the environment, specifying clearly where a boundary could be, is not obvious.” [..]

Milan Zeleny:

“These boundaries do not separate but intimately connect the system with its environment. They do not have to be just physical or topological, but are primarily functional, behavioral, and communicational.”

Paul Cilliers:

“We often fall into the trap of thinking of a boundary as something that separates one thing from another. We should rather think of a boundary as something that constitutes that which is bounded. This shift will help us to see the boundary as something enabling, rather than as confining.”

Donella Meadows:

“There are no separate systems. The world is a continuum. Where to draw a boundary around a system depends on the purpose of the discussion.”

“They mark the boundary of the system diagram. They rarely mark a real boundary, because systems rarely have real boundaries. Everything, as they say, is connected to everything else, and not neatly. There is no clearly determinable boundary between the sea and the land, between sociology and anthropology, between an automobile’s exhaust and your nose. There are only boundaries of word, thought, perception, and social agreement—artificial, mental-model boundaries.”

Source: “Boundaries, Hierarchies and Networks in Complex Systems,” Paul Cilliers

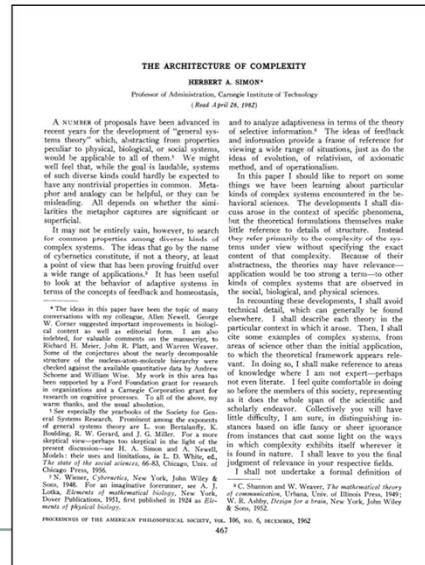
And: *Thinking in Systems*, Donella Meadows

# Architecture Of Complexity

“Empirically, a large proportion of the complex systems we observe in nature exhibit hierarchic structure. On theoretical grounds we could expect complex systems to be hierarchies in a world in which complexity had to evolve from simplicity.”

— Herbert Simon

Source: “The Architecture of Complexity” by Herbert Simon



*“We find structure on all scales. In order to see how difficult it is to grasp these structures, it is necessary to look at the boundaries of complex systems, and to the role of hierarchies within them.” — Paul Cilliers*

*“If you ask a person to draw a complex object—such as a human face—[t]he[y] will almost always proceed in a hierarchic fashion.” — Herbert Simon*

## Herbert Simon’s Parable of the Watchmakers

“Let me introduce the topic of evolution with a parable. There once were two watchmakers, named Hora and Tempus, who manufactured very fine watches. Both of them were highly regarded, and the phones in their workshops rang frequently -new customers were constantly calling them. However, Hora prospered, while Tempus became poorer and poorer and finally lost his shop. What was the reason?

The watches the men made consisted of about 1,000 parts each. Tempus had so constructed his that if he had one partly assembled and had to put it down-to answer the phone say-it immediately fell to pieces and had to be reassembled from the elements. The better the customers liked his watches, the more they phoned him, the more difficult it became for him to find enough uninterrupted time to finish a watch.

The watches that Hora made were no less complex than those of Tempus. But he had designed them so that he could put together subassemblies of about ten elements each. Ten of these subassemblies, again, could be put together into a larger subassembly; and a system of ten of the latter subassemblies constituted the whole watch. Hence, when Hora had to put down a partly assembled watch in order to answer the phone, he lost only a small part of his work, and he assembled his watches in only a fraction of the man-hours it took Tempus.”

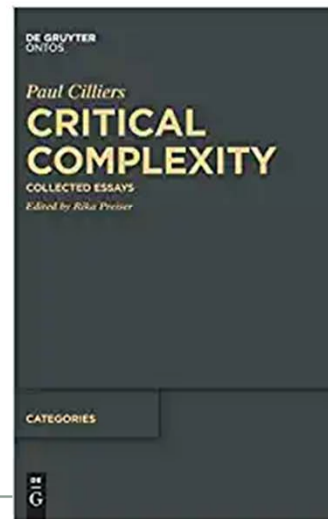
Source: “The Architecture of complexity” by Herbert Simon



# Characteristics of Complex Systems

1. Complex systems consist of a large number of elements that in themselves can be simple.
2. The elements interact dynamically by exchanging energy or information. These interactions are rich. Even if specific elements only interact with a few others, the effects of these interactions are propagated throughout the system. The interactions are nonlinear.
3. There are many direct and indirect feedback loops.

— Paul Cilliers



Source: "What can we learn from a theory of complexity?" by Paul Cilliers

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*"Since the nature of a complex organization is determined by the interaction between its members, relationships are fundamental. [...] The point is merely that things happen during interaction, not in isolation."*

*"Part of the vitality of a system lies in its ability to transform hierarchies."*

— Paul Cilliers

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## *Paul Cilliers: What Characterizes Complex Systems*

4. Complex systems are open systems—they exchange energy or information with their environment—and operate at conditions far from equilibrium.
5. Complex systems have memory, not located at a specific place, but distributed throughout the system. Any complex system thus has a history, and the history is of cardinal importance to the behavior of the system.
6. The behavior of the system is determined by the nature of the interactions, not by what is contained within the components. Since the interactions are rich, dynamic, fed back, and, above all, nonlinear, the behavior of the system as a whole cannot be predicted from an inspection of its components. The notion of "emergence" is used to describe this aspect. The presence of emergent properties does not provide an argument against causality, only against deterministic forms of prediction.
7. Complex systems are adaptive. They can (re)organize their internal structure without the intervention of an external agent.

Certain systems may display some of these characteristics more prominently than others. These characteristics are not offered as a definition of complexity, but rather as a general, low-level, qualitative description."

Source: "What can we learn from a theory of complexity?" by Paul Cilliers

# Complexity

complexity (n.)

1721, "composite nature, quality or state of being composed of interconnected parts"

Etymology: <https://www.etymonline.com/word/complexity>

Complex: from the Latin *complecti*

Completi: from *com* ("together") and *plectere* ("to braid")

Miriam Webster

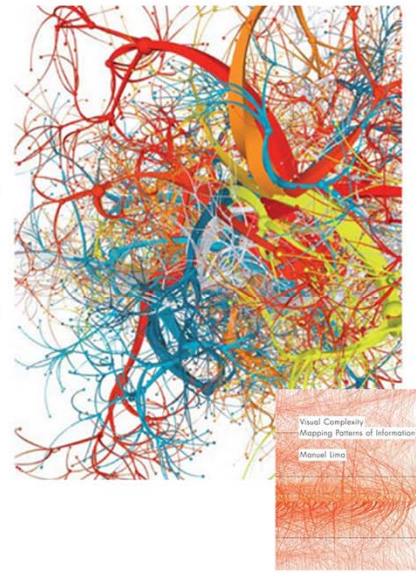


Image source: *Visual Complexity*, Manuel Lima

## *Complexity: Parts and Dynamic Relationships*

While complexity may be associated with many parts, a pile of sand, composed of many grains (parts), is not complex. Relationships, interconnection, gives rise to complexity. And yet, complexity as originally defined (in terms of composites of entwined or related parts), including notions of intricacy, could today be more associated with "complicated." A mechanical watch, for all its intricate, and intricately interconnected, parts, is complicated, not complex. Generally, when we talk about complexity and complex systems, we're addressing not just "not simple" or "not easily analyzed," but nondeterminism in system behavior, with interactions over time and changing contexts, influencing the system in non-deterministic ways.

Mereology (from the Greek *μερος*, 'part') is the study of system structure: of the relations of part to whole and the relations of part to part within a whole.

That's a very nice word you have there, but what's it good for? Well. It's like this. When (system and software) architecture isn't defined in terms of "the important stuff" or "the stuff that's hard to change" or the "stuff that makes you fail, if you get it wrong," it's defined in terms of structure. System structure; parts and relations of part to part and part to whole. But we're designing dynamic systems in dynamic, shifting, evolving contexts. And we can't merely ignore that. Or ought not to.

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*"Roughly, by a complex system I mean one made up of a large number of parts that interact in a non-simple way. In such systems, the whole is more than the sum of the parts, [...] in the important pragmatic sense that, given the properties of the parts and the laws of their interaction, it is not a trivial matter to infer the properties of the whole."*

*— Herbert Simon*

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Quote source: "The Architecture of Complexity," Herbert Simon, 1962

# Dynamic Behavior

“a double pendulum is a pendulum with another pendulum attached to its end, and is a simple physical system that exhibits rich dynamic behavior”



TECHNICAL  
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Gif from [https://en.wikipedia.org/wiki/Double\\_pendulum](https://en.wikipedia.org/wiki/Double_pendulum)

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*“In a complex system, the interaction among constituents of the system and the interaction between the system and its environment, are of such a nature that the system as a whole cannot be fully understood simply by analysing its components.”*

— Paul Cilliers

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## *More Than Connections*

“A double pendulum executes simple harmonic motion (two normal modes) when displacements from equilibrium are small. However, when large displacements are imposed, the non-linear system becomes dramatically chaotic in its motion and demonstrates that deterministic systems are not necessarily predictable.” (harvard.edu)

The human leg wouldn't be much good if it was a simple double pendulum. The knee is a hinge joint with a limited range of motion (0, straight, to roughly 140 degrees). We'll return to constraints in a later section; suffice it to say, relationships, including constraints, enable higher level (subsystem and system) behavior.

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*“A complex system cannot be reduced to a collection of its basic constituents, not because the system is not constituted by them, but because too much of the relational information gets lost in the process.”*

— Paul Cilliers

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Quote source: *Complexity and Postmodernism*, Paul Cilliers, 1998

*Complex systems are dynamic and adaptive, and intertwined in more complex systems*

# Complex Systems

are characterized by

- interactions, feedback, and emergence
- open to the environment
- have history/are influenced by what has happened

*"this means each system is unique" — Vesna Vukovic*



Image source: by Sue Borchardt, @contemplatethis

## Complex Systems and Systems of Systems

Is a car a complex system? For combustion engine cars, there's a dominant design that's being advanced to be sure, but is fairly well-understood, so it's just complicated? I'd argue that from the perspective of software *design* it is complex, because we're taking a myriad interactions under dynamic, and dynamically evolving, conditions into account — or trying to. If we go back to the Ackoff video we shared, he's talking about a car as a system. We readily see that it is bounded. And yet. As more sense-and-respond capability is moved into the car (anti-lock braking and skid control, and ever more "driver assist" capabilities), there's more complex interaction among more dynamic parts, and parts and (surprises from the) environment. Further, with evolutionary design and even progressive delivery/pushing code changes to cars beyond the point of manufacture, there's a sense in which the developer-car system is adaptive. Some systems more so than others.

From the perspective of Lyft or Uber, however, a car, and even its driver, is playing a role in a larger system of passengers and routing and billing and more (lobbying, even).

We're drawing boundaries for various reasons, including to conceptualize the system, and identify responsibilities for building and repairing all the interwoven webs of relationships that create and sustain the system, and its containing and interacting systems.

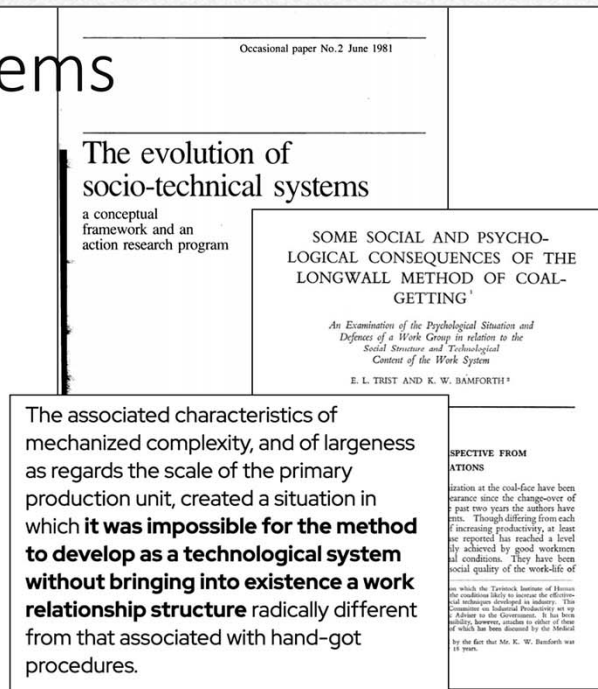
*"Boundaries are simultaneously a function of the activity of the system itself, and a product of the strategy of description involved. In other words, we frame the system by describing it in a certain way (for a certain reason), but we are constrained in where the frame can be drawn."*

*— Paul Cilliers*

*Our technology systems are not independent; they impact the social systems that interact with them*

# Sociotechnical Systems

Sociotechnical systems refers to systems that have social and technical elements, and there is mutual influence and interaction of technical and social elements



## Sociotechnical Systems

Sociotechnical systems draws attention to this partnering of people and technology in complex systems, where people add capability to technical systems, and especially their adaptive capacity. Technical systems, in turn, extend capabilities of people involved in some way, but also impact how work is done, changing the “work relationship structure,” affecting interactions, groups and individuals (potentially lowering adaptive capacity, making work unsatisfying, etc.).

The term socio-technical systems was coined by Eric Trist, Ken Bamforth and Fred Emery, based on their World War II era work with workers in English coal mines, studying the impact of replacing the manual and team-intensive “hand got” method with the “longwall method” (using mechanical conveyors and coal-cutters). They pointed out that a technological system impacts the social system it interacts with:

“So close is the relationship between the various aspects that the social and the psychological can be understood only in terms of the detailed engineering facts and of the way the technological system as a whole behaves in the environment of the underground (mining) situation.”

— Eric Trist and Ken Bamforth, 1985

*“the claim is that the technology and the sociology cannot be seen as independent parts, that the system as a whole can only be improved by joint optimization of those parts. Productivity and wellbeing are seen as emergent properties of the system”*

— Trond Hjorteland

Trist, Eric. “The evolution of socio-technical systems.” Occasional paper 2 (1981): 1981.

Trist, Eric. “A concept of organizational ecology.” Australian journal of management 2.2 (1977): 161-175.

Elbanna, Amany, “Doing Sociomateriality Research in Information Systems,” 2016

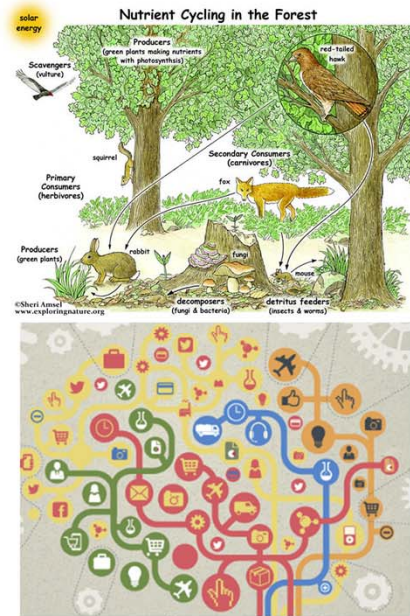
# Ecosystems

 ec·o·sys·tem  
/'ēkō sistəm/

**noun** ECOLOGY

a biological community of interacting organisms and their physical environment.

- (in general use) a complex network or interconnected system.  
"Silicon Valley's entrepreneurial ecosystem"



Images: <https://www.exploringnature.org/>  
<https://www.cgma.org/resources/reports/the-extended-value-chain.html>

## Ecosystem

"A (biological) community of interacting organisms and their (physical) environment."

"Complex of living organisms, their physical environment, and all their interrelationships in a particular unit of space."

— Encyclopedia Britannica

Source: James F. Moore, *The Death of Competition: Leadership & Strategy in the Age of Business Ecosystems*. 1996.

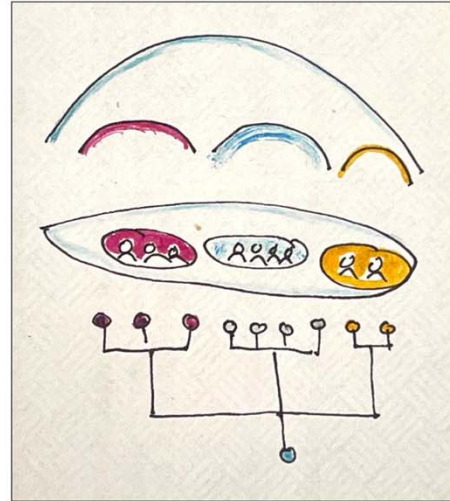
## Business Ecosystem

"An economic community supported by a foundation of interacting organizations and individuals—the organisms of the business world. The economic community produces goods and services of value to customers, who are themselves members of the ecosystem. The member organisms also include suppliers, lead producers, competitors, and other stakeholders. Over time, they coevolve their capabilities and roles, and tend to align themselves with the directions set by one or more central companies. Those companies holding leadership roles may change over time, but the function of ecosystem leader is valued by the community because it enables members to move toward shared visions to align their investments, and to find mutually supportive roles." — James F. Moore

An ecosystem is not only a system of innovation-driven change, but of weaving relationships that stabilize and repair. Adapting to change, coping with uncertainty, these are things we talk about in a VUCA (volatility, uncertainty, complexity, ambiguity) world. Ecosystem activities involve flows and transformations, using and creating value. As well as activities by which stability is maintained, including repair, and building what we learn back into our systems. Or at least, we should. Maintenance (reducing tech and environmental debt), should play a larger role in our organizations and communities.

## But... Leadership?

What do systems, boundaries, complexity, sociotechnical systems, ecosystems, ... have to do with... leadership??



TECHNICAL  
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### *but... What Does This Have to Do With Leadership?*

This is a good question to ask oneself, as we build up concepts and conceptualizations, that are the "material" or substance we "think with," and that informs our doing (or reflective practice). I did this as a personal exercise too; some observations:

We work within complex sociotechnical systems on complex sociotechnical systems, and these systems play a role in larger ecological webs or ecosystems. This complexity is demanding, and the cognitive and relational load means that we both look for and create boundaries within the organizational system and the system we're building and operating. (More on cognitive load and teams in *Team Topologies*).

Obvious of course, but this ties back to the concepts of scope or span of complexity and timespan of discretion. Roles that are focused at broader scope, have the opportunity, and responsibility, to "see" across the system, and attend to the system in the context of the ecosystem. Yes, this is the purview of strategy: shaping identity and value contributions or role within the value network. And. It is fractal, in the sense that strategy and design occur at different scopes. And. Other "across" roles include SREs and system security and quality. Different boundaries are spanned, and boundary objects play a role, but the integrative nature of what humans do, interpersonally and in interweaving mental models, is so important too.

The more narrow the scope and more tangible the action-outcome, the more attention is drawn to the more immediate term. Pushing responsibility to scan and anticipate, to broader scope.

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*"interesting idea to think with. Some roles, like Product Management, manage the "seams" between different time perceptions."*

— @PropCazhPM

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*"think and play along the seams of things rather than stopping at boundaries/disciplines/borders"*

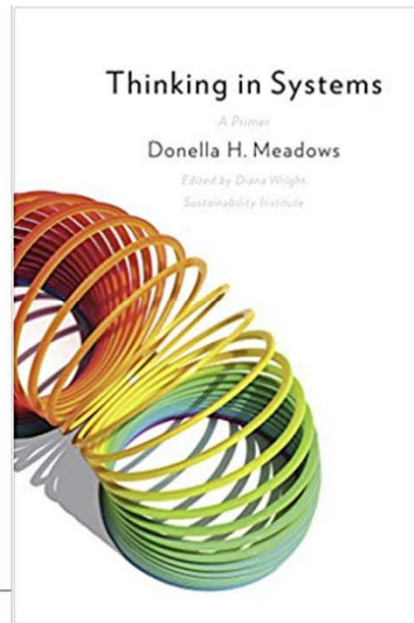
— @PropCazhPM

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## System Integrity

“A system is an interconnected set of elements that is **coherently** organized in a way that achieves something”

— Donella Meadows



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*“a system must consist of three kinds of things: elements, interconnections, and a function or purpose.”*  
— Donella Meadows

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*“A system is a whole that is defined by its function(s) in a larger system (or systems) of which it is a part and that consists of at least two essential parts, parts without which it cannot perform its defining functions.”* — Russ Ackoff

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### *Formative Characterization*

While we generally think of cyberneticists when we think of early systems thinkers, Ernest Fernollosa’s discussion in “The Lessons of Japanese Art” (1891) hits key points:

“When several things or parts, by being brought into juxtaposition, exert a mutual influence upon one another, such that each undergoes a change, and as the result of these simultaneous changes each becomes melted down, so to speak, as a new constituent of a new entity, we have synthesis... Here the parts are not left behind; they persist altogether transfigured by the organic relation into which they have entered. Such a synthetic whole is never equal to the sum of all its parts; it is that plus the newly created substance which has been formed by their union. Such a whole we cannot analyze into its parts without utterly destroying it. Abstract one of the units, and the light which irradiated it is eclipsed; it is like a hand cut off, limp and lifeless.”

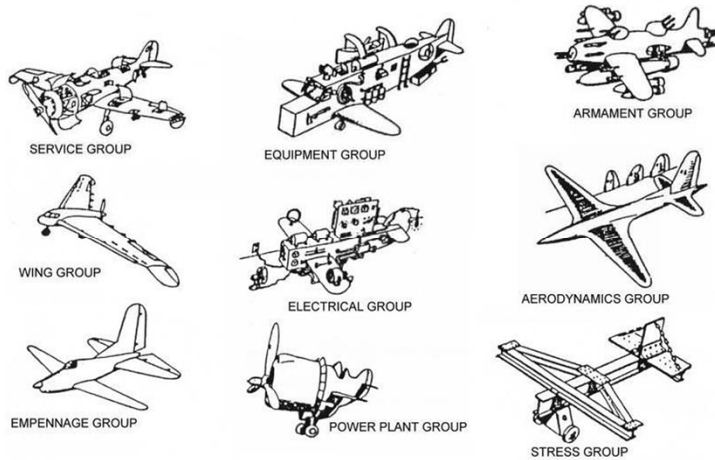
Coherence and purpose give the system distinct identity.

Systems that are coherently organized, “have the quality of forming a unified whole.” From a design point of view, we’re also interested in coherence in the sense that it makes sense, it hangs together in a way that has congruity (things fit together in a way that makes sense), consistency, conceptual integrity.



# System Integrity

- Conceptual and design integrity (requisite cohesion in the context of requisite variety, ...)
- Structural integrity (resolves forces; in contexts of complexity, co-evolution, ...)
- Organization integrity (ethics, ...)



We know it by its absence, like absence of balance

Image source: "Dream Airplanes" by C.W. Miller

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*"The essence of architecting is structuring, simplification, compromise and balance."*

— Eberhardt Rechtin

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*"working on some architecture guidelines with a team: "rule #1: computers were a mistake and will stab you in the back when you're not looking."*

— Amy Tobey

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## *Integrity, Coherence and Purpose*

To reiterate: From a design point of view, we're also interested in coherence; the design makes sense, has congruity (things fit together in a way that makes sense) and consistency — properties that have to do with conceptual integrity. Balance, too — the illustration (by C.W. Miller, who was a Design Engineer at Vega Aircraft Corporation), indicates that overemphasis on any subset of stakeholder concerns and system properties they care about, unbalances the system; disturbs fit.

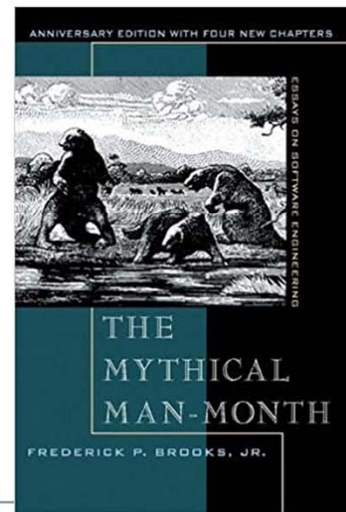
By counterexample, a failure-prone system has compromised integrity. System integrity, for example, strives not just for internal integrity, but integrity in interactions with other systems: "When one complex system, with all its interactions, takes out other complex systems, you quickly get an avalanche of other failures" (quote from the pilot of Qantas Flight 32). We're in the paradoxical situation of accepting failures and getting good at both preventing what we can but also growing our capacity to respond to them.

Structural integrity goes beyond conceptual integrity to include properties like reliability and robustness and recovery. System integrity would include resilience and sustainability, or adaptive capacity and coping mechanisms to deal with failures and with context shifts. (Though often we rely on people in the socio-technical system to add this capacity.)

# Coherence and Conceptual Integrity

“I will contend that conceptual integrity is the most important consideration in system design.”

– Fred Brooks



## *Architecture and Conceptual Integrity*

According to Charles Betz (who researched this in writing his book), the first published use of architecture in a computing setting, was Fred Brooks in 1962:

“Computer architecture, like other architecture, is the art of determining the needs of the user of a structure and then designing to meet those needs as effectively as possible within economic and technological constraints. Architecture must include engineering considerations, so that the design will be economical and feasible; but the emphasis in architecture is upon the needs of the user, whereas in engineering the emphasis is upon the needs of the fabricator.” — Fred Brooks, "Architectural philosophy," 1962.

There already, Fred Brooks emphasized the importance of conceptual integrity:

“The universal adoption of several guiding principles helped ensure the conceptual integrity of a plan whose many detailed decisions were made by many contributors.”

And Sharp, at the NATO Conference in Software Engineering in 1969:

“I think that we have something in addition to software engineering: something that we have talked about in small ways but which should be brought out into the open and have attention focused on it. This is the subject of software architecture. [...] Parts of OS/360 are extremely well coded. Parts of OS, if you go into it in detail, have used all the techniques and all the ideas which we have agreed are good programming practice. The reason that OS is an amorphous lump of program is that it had no architect. Its design was delegated to a series of groups of engineers, each of whom had to invent their own architecture. And when these lumps were nailed together they did not produce a smooth and beautiful piece of software.”

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*Conceptual integrity unifies the design; it gives the design ideas coherence – fit to purpose, fit to context, and fit to form a system. One that doesn't seem brute forced or unnaturally wrangled into a "frankstein" whole.*

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# Things are Better Now?

“However, because the parts were developed individually they for sure had superior performance. But they simply didn’t fit to each other. So the app was really crappy in the end.”



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## *Recent Story*

So Mythical Man Month was written in 1975 (with an update in 1995). Things are different now? This was more recently observed: “We came up with a superior architecture, using the latest and newest technology. Because the parts were developed individually they for sure had superior performance. But they simply didn’t fit to each other. So the app was really crappy in the end. And I believe this was really reflected by how the teams were set up which built the app. Folks were working individually, not really talking to other folks working on other parts of the app. A key insight here for me was that no one wanted to build a poor app and no individual did it. But we as a team (system) produced it anyways.” – October 2020

We keep repeating the same patterns – the OS/360 in the 60’s and systems we’re building today. The need for architecture, for systems design, is as important as ever.

We need to act on this understanding. It is not enough to decompose a system into components or microservices or whatever the chunking du jour, minimizing interdependence, and proceed as if coherent systems will gracefully emerge from independent "two pizza" teams.

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*“Boundaries are simultaneously a function of the activity of the system itself and a product of the strategy of description involved”*

*— Paul Cilliers*

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# Tech[nical] Lead[ership]

**My Tech Lead Test**

Does the codebase look like it was written by a **single person**?

Yes  No

What is a Tech Lead?

**Talking with Tech Leads**

?? @patkua

*This is a strong test, that is getting at conceptual integrity or design cohesion*

Tech Lead Test slide by Pat Kua

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*"Conceptual integrity is the most important consideration in system design. It is better to have a system omit certain anomalous features and improvements, but to reflect one set of design ideas, than to have one that contains many good but independent and uncoordinated ideas."*

— Fred Brooks

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## *Technical Leadership and Roles*

When we think of technical leadership, we readily think of roles that invoke technical leadership responsibilities, like tech lead, architect (at various levels of scope), test lead, .. and CTO. And those who lead or influence technical roles, such as product owners and product managers. And those who step up to lead on something that needs doing. So we're addressing a broad set of us, brought together, because our systems have a technology dimension.

## *Technical Leadership, Cohesion and Integrity*

Pat Kua's 'Tech Lead Test' (slide above) sheds light on something important here, and that is conceptual integrity. Though Fred Brooks (in *Mythical Man Month*) does not define conceptual integrity, he wrote: "Conceptual integrity in turn dictates that the design must proceed from one mind, or from a very small number of agreeing resonant minds." The idea is that conceptual integrity (or unity of design) is essential to a coherent system. Even Brooks moved away from one mind, but resonance and coherence remains important,

**Coherence** and integrity bring along concepts of fit. Fit together, fit to context, and fit to purpose. In order for work to fit, in these various senses, we need to provide enough context, including intent and understanding of what "fit" entails, in this context.

*Conceptual integrity is important, and is shaped, but not by just one mind*

# Conceptual Integrity

“[conceptual integrity]—another contribution from Brooks—is roughly the state of having a unified mental model of both the project and the user, shared among all members of the team.”

— Dorian Taylor

Image Source: <https://wiki.c2.com/?ConceptualIntegrity>



## Conceptual Integrity

In 1975, Fred Brooks said: *I will contend that **Conceptual Integrity** is the most important consideration in system design. It is better to have a system omit certain anomalous features and improvements, but to reflect one set of design ideas, than to have one that contains many good but independent and uncoordinated ideas.*

In 1995, Brooks still hasn't changed his mind: *I am more convinced than ever. **Conceptual Integrity** is central to product quality. Having a system architect is the **most important single step toward conceptual integrity**...after teaching a software engineering laboratory more than 20 times, I came to **insist** that student teams as small as four people choose a manager, and a separate architect.*

See also: [ArchitectAsKeeperOfTheFlame](#), [ChiefArchitect](#)

### Discussion:

According to Fred Brooks, "**Conceptual integrity** in turn dictates that the design must proceed from **one mind**, or from a very small number of agreeing resonant minds". To me, a very small number would only mean the entire team only when that team is a very small number. In my opinion, **Conceptual Integrity** is a required ingredient for achieving the principle (I

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*"Conceptual integrity makes the product both easier to develop and easier to use, because this integrity is communicated to both the development team and the user, through the product."*

— Dorian Taylor

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*"Having a system architect is the most important single step toward conceptual integrity."*

— Fred Brooks

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## Whence Conceptual Integrity

Richard Gabriel, in his critical engagement with Fred Brooks' OOPSLA 2007 keynote, offers:

"The ingredients for conceptual integrity are these:

- the talent(s) of the human designer(s)—all of them;
- the thing designed;
- the luck that brought the designer(s) [...] to the right place(s)/[ ]time(s); the luck of the thing designed to have the right ingredients"

That is, Gabriel is differing with Brooks on the matter of a single architect-designer to achieve conceptual integrity.

Fred Brooks, Collaboration and TeleCollaboration, a keynote at OOPSLA 2007, audio (only)

[http://www.oopsla.org/podcasts/Keynote\\_FrederickBrooks.mp3#t=535](http://www.oopsla.org/podcasts/Keynote_FrederickBrooks.mp3#t=535)

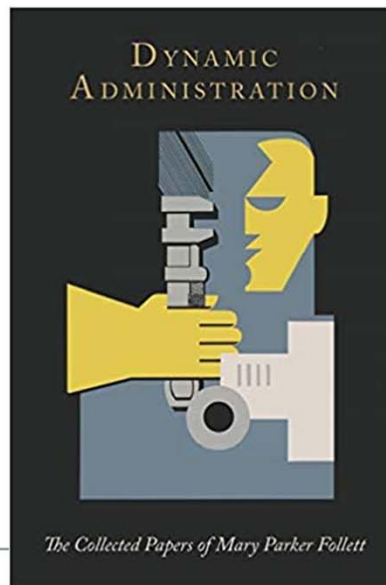
Richard Gabriel, "Designed as Designer," at

<https://www.dreamsongs.com/Files/DesignedAsDesignerExpanded.pdf>

# The “Law of the Situation”

"Our job [...] how to devise methods by which we can best discover the order integral to a particular situation."

— Mary Parker Follett



## The “Law of the Situation”

Conceptual and design integrity includes the degree of fit – fit within the system, fit of the system to its context, and fit to purpose. That opens the question of the thing designed, as designer (at least, playing a suggestive, even formative, role in its own design). So we’re attending to what the system is and is becoming, and what that suggests in terms of order. And Mary Parker Follett: discovering what is integral to the situation. (Which many of us would relate to Domain Driven Design.)

So design integrity brings with it fit or coherence, which begs the question: how do we do we build coherent systems? And how do we do this, with teams (of teams, even)?



*Coherence with too much convergence, reduces variety;  
too little coherence and the system loses integrity*

## Requisite Coherence

“And requisite coherence is the idea that if everyone is in a Tower of Babel we’re not able to speak or work together. So the balancing point here is common ground.”

— Jabe Bloom



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### *Incoherence Penalty: :*

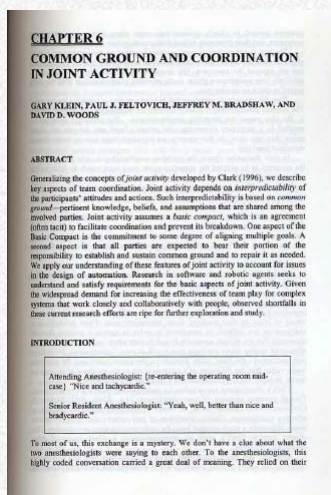
*“Whatever time the team members spend re-establishing a common view of the universe”*

— Michael Nygard

### *Common Ground*

“So there’s two ideas: *requisite variety* meaning that a system that’s going to address a complex space needs to have complexity inside of it in order to react to the complexity outside of it; it’s like a balancing act; so there’s this idea that you should have lots of variety in the system. And the other side of it is *requisite coherence*. And requisite coherence is the idea that if everyone is in a Tower of Babel we’re not able to speak or work together. So the balancing point here is *common ground*. And it’s this idea that we need just enough common concepts to make progress — not maximally but minimally. In order preserve the scanning and perceptual abilities of multiple mental models.” — Jabe Bloom, VirtualDDD 1/16/20

“Joint activity depends on interpredictability of the participants’ attitudes and actions. Such interpredictability is based on common ground—pertinent knowledge, beliefs and assumptions that are shared among the involved parties. Joint activity assumes a basic compact, which is an agreement (often tacit) to facilitate coordination and prevent its breakdown. One aspect of the Basic Compact is the commitment to some degree of aligning multiple goals. A second aspect is that all parties are expected to bear their portion of the responsibility to establish and sustain common ground and to repair it as needed.” — Gary Klein et al.



## Ashby's Law: Requisite Variety

“If a system is to be stable, the number of states of its control mechanism [its variety] must be greater than or equal to the number of states in the system being controlled”

– Ross Ashby

Insight: a viable system is one that can handle the variability of its environment. Or, as Ashby put it, only variety can absorb variety.” – John Naughton

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### *Ashby's Law: Address Variety with Variety*

“In colloquial terms Ashby's Law has come to be understood as a simple proposition: if a system is to be able to deal successfully with the diversity of challenges that its environment produces, then it needs to have a repertoire of responses which is (at least) as nuanced as the problems thrown up by the environment. So a viable system is one that can handle the variability of its environment. Or, as Ashby put it, only variety can absorb variety.” – John Naughton

Jabe Bloom: “The quickest way to explain Ashby's Law is as follows: If I am a fencer and I have 3 ways of thrusting at people, and everybody else has three ways of parrying those thrusts, it will be an even game. [...] I will be as in control as I can be. If someone else figures out another thrust, I will then be required to learn another parry otherwise I will always lose.”

Implication: The more different kinds of customers your business has, the more complexity you will need to absorb, in order to respond to that.

Brian Marick: “In the 80's, Robert Glass analyzed bugs in fielded avionics software. Found faults of omission most important. I liked his characterization of them: “code not complex enough for the problem””

Jabe Bloom: “Sounds like Ashby's Law.”

Diversity is crucial to variety in our teams. We build variety in ourselves, too. Our background and experiences, what we read, our relationships and the stories and encounters. But to match external variety and expand adaptive capacity (reach more adjacent possibilities), team diversity is key.

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*“Ashby's law dictates that complex environments (and wicked problems) require complex organizations.”*

*— Jabe Bloom*

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*“The Battle Royale: Ashby's Law vs Herbert Simon's Bounded Rationality”*

*— Jabe Bloom*

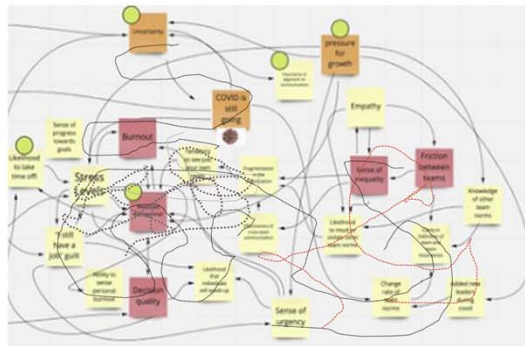
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# Messes

“Managers don't solve simple, isolated problems; they manage messes.”

— Russell Ackoff



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Adapted from an image from John Cutler

## *Managing – or Leading – as Mess Management*

From *Managing Complexity*. Russell Ackoff coined the term “mess” in response to the insights of William James and John Dewey, who recognized that problems are taken up by, not given to, decision-makers and that problems are extracted from unstructured states of confusion (Source: open.edu). Ackoff (1974) argued that:

“What decision-makers deal with, I maintain, are messes not problems. This is hardly illuminating, however, unless I make more explicit what I mean by a mess. A mess is a set of external conditions that produces dissatisfaction. It can be conceptualized as a system of problems in the same sense in which a physical body can be conceptualized as a system of atoms.”

“Managers are not confronted with problems that are independent of each other, but with dynamic situations that consists of complex systems of changing problems that interact with each other. I call such situations messes. [...] Managers do not solve problems, they manage messes.”

“When a mess, which is a system of problems, is taken apart, it loses its essential properties and so does each of its parts. The behavior of a mess depends more on how the treatment of its parts interact than how they act independently of each other. A partial solution to a whole system of problems is better than whole solutions of each of its parts taken separately.”

— Russell L. Ackoff

“We have also come to realize that no problem ever exists in complete isolation. Every problem interacts with other problems and is therefore part of a set of interrelated problems, a system of problems I choose to call such a system a mess... Furthermore solutions to most problems produce other problems... a financial problem, a maintenance problem, and conflict among family members for its use.”

— Russell L. Ackoff

*“As a punk-ass programmer, I'd grumble about 'management.' Well, they have a job to do, and it's a really difficult job.”*

— Kent Beck

Sources: *Redesigning the Future*, Russell Ackoff, 1974

*It's a mess*, Russell Ackoff, 1979

*The Art and Science of Mess Management*, Russell Ackoff, 1981

# Wicked Problems

Reflecting on the nature of design problems, Rittel highlighted several of their characteristics:

1. As seen above, analysis and synthesis are not separable, "the problem can't be defined until the solution has been found". Or every formulation of the problem hints at a solution.
2. Every problem can be seen as a symptom of another and problems cannot be separated into disciplines.
3. Unlike in chess, there are no stopping rules that tell us when we are done
4. Solutions are neither true nor false; they are either good or bad. What is good or bad is a matter of values and judgments.
5. There are no immediate, or ultimate tests to design problems. A solution may work at first just as planned only to prove to have deleterious consequences later. DDT ex.
6. Every problem is essentially unique; there are no classes of problems. No matter how similar two problems may look there is always a chance that there is a difference that matters more than all the similarities.
7. Every problem is a "one-shot" operation. Every implemented plan has consequences that cannot be undone. If she doesn't like a wall that has been set up, the architect can always sign a change order, but that has consequences: labor cost, demolition materials to be disposed, etc.
8. There are no grand phases (i.e. analysis-synthesis-evaluation) nor are there any agreed upon, specific procedures.

From: Design Thinking: What is That? By Jean-Pierre Protzen

## *Wicked Problems are Wickedly Hard*

"The problems that scientists and engineers have usually focused upon are mostly "tame" or "benign" ones. As an example, consider a problem of mathematics, such as solving an equation; or the task of an organic chemist in analyzing the structure of some unknown compound; or that of the chessplayer attempting to accomplish checkmate in five moves. For each the mission is clear. It is clear, in turn, whether or not the problems have been solved.

Wicked problems, in contrast, have neither of these clarifying traits; and they include nearly all public policy issues--whether the question concerns the location of a freeway, the adjustment of a tax rate, the modification of school curricula, or the confrontation of crime."

"1. There is no definitive formulation of a wicked problem: [...] The information needed to understand the problem depends upon one's idea for solving it. That is to say: in order to describe a wicked-problem in sufficient detail, one has to develop an exhaustive inventory of all conceivable solutions ahead of time. The reason is that every question asking for additional information depends upon the understanding of the problem — and its resolution — at that time. Problem understanding and problem resolution are concomitant to each other.

2. Wicked problems have no stopping rule: The planner terminates work on a wicked problem, not for reasons inherent in the "logic" of the problem. He stops for considerations that are external to the problem: he runs out of time, or money, or patience. He finally says, "That's good enough," or "This is the best I can do within the limitations of the project," or "I like this solution," etc.

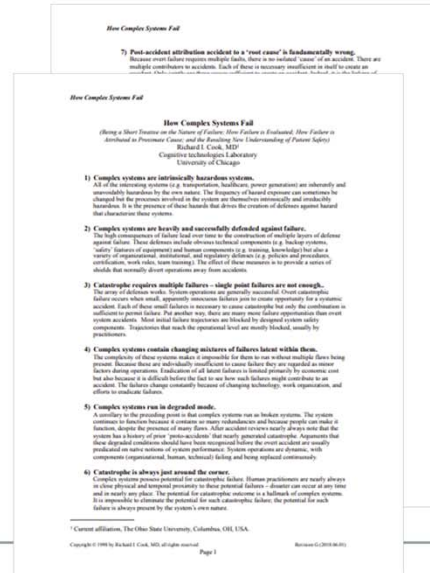
Source: Horst Rittel and Melvin Webber, Dilemmas in a General Theory of Planning, 1973

# How Complex Systems Fail

1. Complex systems are intrinsically hazardous systems
2. Complex systems are heavily and successfully defended against failure
3. Catastrophe requires multiple failures – single point failures are not enough
4. Complex systems contain changing mixtures of failures latent within them
6. Catastrophe is always just around the corner
16. Safety is a characteristic of systems and not of their components: Safety is an emergent property of systems

-- Richard I. Cook

Source: Richard I. Cook, How Complex Systems Fail



## Complex Systems (Guard Against) Fail(ure)

From Adrian Colyer's notes on Richard Cook's classic paper:

- *Complex systems are intrinsically hazardous*, which drives over time the creation of defense mechanisms against those hazards. (Things can go wrong, and we build up mechanisms to try and prevent that from happening).
- *Complex systems are heavily and successfully defended against failure*, since the high consequences of failures lead to the build up of defenses against those failures over time.
- Because of this, a *catastrophe requires multiple failures* – single point failures are generally not sufficient to trigger catastrophe.

*"The state of safety in any system is always dynamic; continuous systematic change insures that hazard and its management are constantly changing."* – Richard I. Cook

- The complexity of complex systems makes it impossible for them to run without multiple flaws being present. Because these are individually insufficient to cause failure, they are regarded as a minor factor during operations.
- *Complex systems therefore run in degraded mode* as their normal mode of operation!
- *Changes introduce new forms of failure.*

Much of Richard Cook's and others work in resilience

engineering and safety and human factors, is addressed at users and operations and the role of operators in the continuous creation of safety: "Recognizing hazard and successfully manipulating system operations to remain inside the tolerable performance boundaries requires intimate contact with failure." (Cook, 2000). This is true too, for system designers and architects, looking at implications for design and (co)evolution.

Sources: "How Complex Systems Fail," by Adrian Colyer, Morning Paper Richard I. Cook, How Complex Systems Fail, <https://how.complexsystems.fail/>

# Lehman's Laws of Software Evolution

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## I. *Continuing Change*

A program that is used and that as an implementation of its specification reflects some other reality, undergoes continual change or becomes progressively less useful. The change or decay process continues until it is judged more cost effective to replace the system with a recreated version.

## II. *Increasing Complexity*

As an evolving program is continually changed, its complexity, reflecting deteriorating structure, increases unless work is done to maintain or reduce it.

## III. *The Fundamental Law of Program Evolution*

Program evolution is subject to a dynamics which makes the programming process, and hence measures of global project and system attributes, self-regulating with statistically determinable trends and invariances.

## IV. *Conservation of Organizational Stability (Invariant Work Rate)*

During the active life of a program the global activity rate in a programming project is statistically invariant.

## V. *Conservation of Familiarity (Perceived Complexity)*

During the active life of a program the release content (changes, additions, deletions) of the successive releases of an evolving program is statistically invariant.

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## *Lehman's Laws*

Lehman's Laws recognize that complexity comes from (necessarily) adding value and adapting, AND it takes *work* and rigor to keep that complexity from being compounded by structural decay.

In particular,

1. a system must be continually adapted or it becomes progressively less satisfactory
2. as a system evolves, its complexity increases unless work is done to maintain or reduce it

Lehman's laws of software evolution in "Programs, Life Cycles, and Laws of Software Evolution" -- Meir Lehman, Proc. IEEE

## *Law of Stretched Systems*

*Law of Stretched Systems.* Every system is stretched to operate at capacity. Improvements, regardless of aim, tend to be exploited for capacity and efficiency. (Woods & Hollnagel, Joint Cognitive Systems: Patterns in Cognitive Systems, 2006)

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## *Zawinski's Law*

*"Every program attempts to expand until it can read mail. Those programs which cannot expand are replaced by ones that can."*

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# What is systems design?

“What is systems design? It's the thing that will eventually kill your project if you do it wrong, but probably not right away. It's macroeconomics instead of microeconomics. [...] It's knowing when a distributed system is or isn't appropriate, not just knowing how to build one.”

— Avery Pennarun

SOFTWARE  
ARCHITECTURE

## *What is Systems Design?*

“Most of all, systems design is invisible to people who don't know how to look for it. At least with code, you can measure output by the line or the bug, and you can hire more programmers to get more code. With systems design, the key insight might be a one-sentence explanation given at the right time to the right person, that affects the next 5 years of work, or is the difference between hypergrowth and steady growth.” — Avery Pennarun (@apenwarr)

Source: <https://apenwarr.ca/log/20201227>

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*“That's all the motorcycle is, a system of concepts worked out in steel. There's no part in it, no shape in it, that is not out of someone's mind.”*

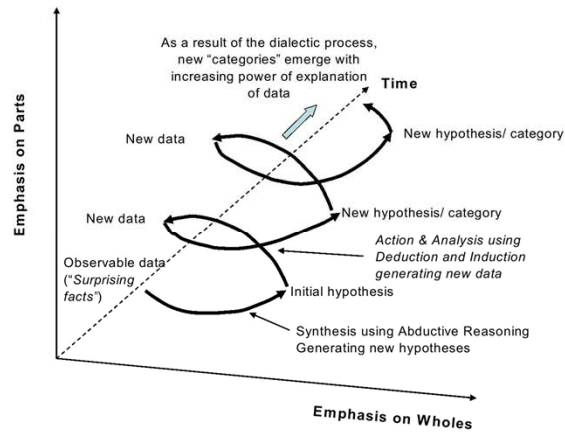
— Robert M. Pirsig

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# Evolutionary Design

"A complex system that works is invariably found to have evolved from a simple system that worked. A complex system designed from scratch never works and cannot be patched up to make it work. You have to start over, beginning with a working simple system."

— John Gall



From: *Barton and Haslett*

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*"complex systems will evolve from simple systems much more rapidly if there are stable intermediate forms than if there are not."*

— Herbert Simon

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*"A complex system, such as a living organism or a growing economy, has to develop its structure and be able to adapt that structure in order to cope with changes in the environment."*

— Paul Cilliers

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## *Evolutionary Design*

The diagram is from a paper about evolution in science, but holds a nice image for us (in systems design/evolution), moving between synthesis and analysis and synthesis, whole and part and whole. In the large, and in smaller movements, continually.

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*"This is the most important word, not only for business relations, but for all human relations: not to adapt ourselves to a situation — we are all more necessary to the world than that; neither to mold a situation to our liking — we are all, or rather each, of too little importance to the world for that; but to take account of that reciprocal adjustment, that interactive behavior between the situation and ourselves which means a change in both the situation and ourselves."* — Mary Parker Follett

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# Evolutionary Design

“Chicken-egg problems appear all the time when building software or launching products. Which came first, HTML5 web browsers or HTML5 web content? Neither, of course. They evolved in loose synchronization, tracing back to the first HTML experiments and way before HTML itself, growing slowly and then quickly in popularity along the way.”

— Avery Pennarun

**Jessica Joy Kerr** @jessitron · Mar 25, 2017

Which came first, the **chicken** or the egg?

Egg. **chickens** come from eggs.

Where'd the egg come from?

...Dinosaurs.

## Co-Evolutionary Design

Donald Schön, *Reflective Practitioner* : Design is a "reflective conversation with the situation" and "a conversation with the materials of the situation" and "the situation 'talks back' and [the designer] responds to the situation's 'talk back'"

Fred Emery: "Such mutual determination can only be a result of a process of co-evolution. Our perceptual and affective systems have evolved so that we are, as a species adapted to living in the environment the world provides. [...] We have shaped that world with a view to it supporting the purposes we consistently pursue."

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*"all systems are what emerges over its history of adaptation to stressors"*

— David Woods

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*"expert design involves a period of exploration in which problem and solution spaces are unstable until (temporarily) fixed by an emergent bridge which identifies, or frames, a problem-solution pairing."*

— Kees Dorst

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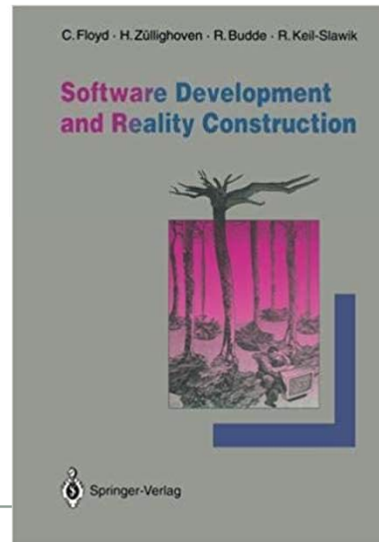
Quote source: *Frame Innovation: Create New Thinking by Design*, Kees Dorst, 2015

# Floyd: Reality Construction

“We do not analyze requirements; **we construct them**”

“Their emergence is specific to the individual design process; it is not determined by the given problem. Instead the problem itself is grasped in the course of the design process.”

— Christiane Floyd



## *Co-Evolutionary Design*

Meir Lehman (1980):

"The installation of the program together with its associated system [...] change the very nature of the problem to be solved. The program has become a part of the world it models, it is embedded in it. Analysis of the application to determine requirements, specification, design, implementation now all involve extrapolation and prediction of the consequences of system introduction and the resultant potential for application and system evolution. This prediction must inevitably involve opinion and judgment."

Cameron Tonkinwise (2021):

"the ways in which designers design, the ways in which design is ontological, even at a human product scale, because it creates worlds, habits, dispositions. A designer is never [...] just designing a product: they are reinforcing particular models of the human"

Christiane Floyd:

"We do not analyze requirements; we construct them from our own perspective. This perspective is affected by our personal priorities and values, by the methods we use as orientation aids, and by our interaction with others"

"jointly creating computer-supported contexts of action with users"

*Ref: Software Development as Reality Construction, by Christiane Floyd, 1992*

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*"Design designs"*

— Tony Fry

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*"there is a feedback loop here that says actually designing things [...] changes what we will design in the future, and doesn't stop — it's a loop."* — Jabe Bloom

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## Leading



“the designer, is concerned with how things ought to be - how they ought to be in order to attain goals, and to function. ”

— Herbert Simon

*We lead to enable things to be more the way they ought to be*

**TECHNICAL  
LEADERSHIP**

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*“natural sciences are concerned with how things are...design [...] is concerned with how things ought to be” — Herbert Simon*

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### *Ought is Fraught*

Ought carries quite a load. Ethics, integrity, values, play a role in shaping how we see “ought.” Perhaps it is design and fit to purpose, perhaps it is about where it leaves society and the environment. And “ought” has a flipside of indefiniteness; a need to explore, to find out. That is, how “things ought to be,” is multifaceted. It’s not just about what the system (service, product, organization, ...) ought to \*be\* or become, or how it ought to be enabled and constrained, but an exploration, where we are trying out, and finding out, what “ought” (or better) is in this context, including discovering what the impacts (across its various contexts) are. Discovering what better is, and how to make it so, together.

### *Oughts All the Way Up/Down*

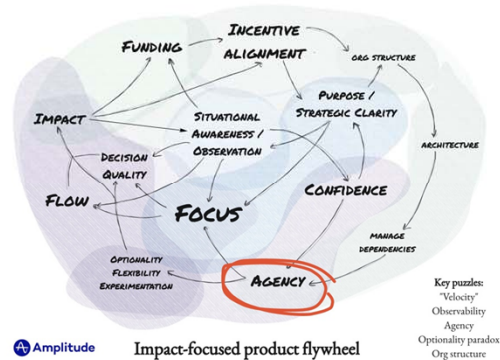
Leadership is about the social dimension to helping things become more the way they ought\* to be. Design is intentionally, with reflection, figuring out and shaping things to be “more the way they ought to be.” Recognizing that ought is a complex notion. We have to scope our effort, but we need to view design in a wider (including ecological) context. Sure it's paradoxical. But leadership is wrapped up in a notion of helping to bring about outcomes that are bigger than individuals can, by creating something coherent, together. Outcomes that make things better, in ways we, and others, see value in.

We ... ought\* to ... design to make things more the way they ought\* to be ...

# Vision, Purpose, Goals

“From a systems point of view leadership is crucial because the most effective way you can intervene in a system is to shift its goals. You don’t need to fire everyone, or replace all the machinery, or spend more money, or even make new laws – if you can just change the goals of the feedback loops.”

— Donella Meadows



**TECHNICAL  
LEADERSHIP**

Image source: John Cutler, <https://twitter.com/johncutlefish/status/1410301039857655808>

## Direction (without Micro-Directing)

“Leaders are chosen for their ability to impact the trajectory of the business over time. Being strategic means you’re able to balance long-term objective setting alongside near-term actions and goal setting.” — Jess Iandiorio

“A single persuasive leader working directly on goals and values can shift the functioning of a massive system. So can a leader who opens up or closes down, speeds up or slows down, distorts or clarifies information flows.” — Donella Meadows

“The most successful leader of all is the one who sees another picture not yet actualized. He [sic] sees the things which are not yet there. Above all, he should make his co-workers see that it is not his purpose which is to be achieved, but a common purpose, born of the desires and the activities of the group.” — Mary Parker Follett

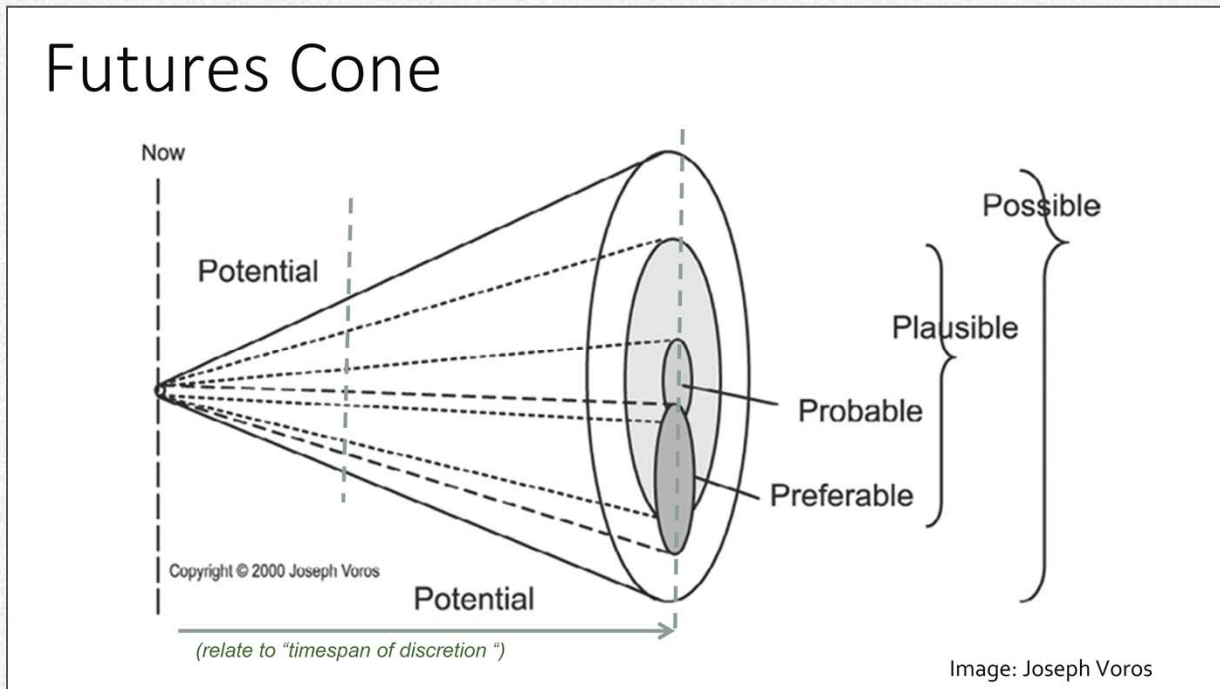
“Common purpose serves as an invisible leader”— Mary Parker Follett

“the leader of our neighborhood group must interpret our experience to us, must see all the different points of view which underlie our daily activities and also their connections, must adjust the varying and often conflicting needs, must lead the group to an understanding of its needs and to a unification of its purpose” — Mary Parker Follett, *The New State*, 1920

*Mary Parker Follett wrote in The New State: Group Organization the Solution of Popular Government, that a leader can only lead the group from within the group. It is within the group that the leader can come to understand what the group’s goal(s) means to each member of the group. It is within the group that the leader can determine the varying interests of the group members and harmonize any conflicting interests through two-way communication. Only from within can they reconcile these interests to the group’s goal(s).”*

— Dr. Carolan McLarney

*to shift from the future probable to the future preferable*



## Joseph Voros Futures Cone

**Potential** – everything beyond the present moment is a potential future. This comes from the assumption that the future is undetermined and 'open' not inevitable or 'fixed', which is perhaps the foundational axiom of Futures Studies.

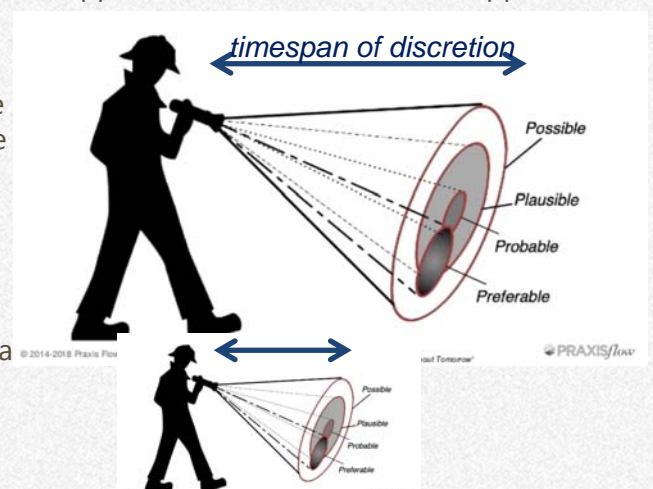
**Possible** – these are those futures that we think 'might' happen, based on some future knowledge we do not yet possess, but which we might possess someday (e.g., warp drive).

**Plausible** – those we think 'could' happen based on our current understanding of how the world works (physical laws, social processes, etc).

**Probable** – those we think are 'likely to' happen, usually based on (in many cases, quantitative) current trends. [Note: The adjacent possible is more probable.]

**Preferable** – those we think 'should' or 'ought to' happen: normative value judgements as opposed to the mostly cognitive, above. There is also of course the associated converse class—the un-preferred futures—a 'shadow' form of anti-normative futures that we think should not happen nor ever be allowed to happen (e.g., global climate change scenarios comes to mind).

If we look for when leadership is missing, it's often when there is no shared sense of direction, of vision, of a preferable future worth building, and building together. Not that the leader creates this sense of preferred over probable – at least, not alone. But they foster the conditions to do so. Further, we're not thinking of a single futures cone at the level of the ecosystem, or business, or business unit. It's again worth thinking of fractally. So that we're anticipating and refreshing a notion of a preferred future for the system we're building. At the scope of complexity of our system, we "zoom out" to take in its context and wider angle on time span.



*That takes us into more a future we want to build together*

... to a future

“You can and you are already organizing your way to a future, but *which* future is it?”

— Cat Swetel

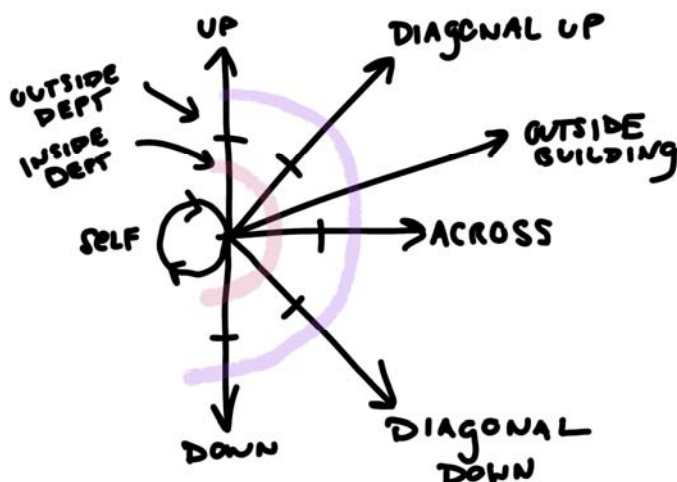


**TECHNICAL  
LEADERSHIP**

### *Leading Across Boundaries and into Future*

Leading in a technology setting is – or ought to be – with cognizance of impact, for technology weaves into systems that affect lives and livelihoods; emotions, health and safety – of our team and others in our organization, as well as users and others. As Cat Swetel puts it: “Principles in action matter. Integrity matters.” Which can mean that some of our most important and challenging leading is (as Dee Hock pointed out) ourselves first and foremost (getting our contextual and ethical bearings, in dynamic, changing contexts), and leading (or partnering) up and across. Building understanding and building support for doing the right thing right, and with coherence across boundaries.

John Cutler extended this, with leading diagonally up and outside. We’re leading customers, offering systems with dispositions — some that take a fair amount of accommodating and adapting to. We’re leading vendors, influencing broader ecosystem actions.



Recommended: Cat Swetel’s discussion of Ethic of Choice and Ethic of Care (starts at minute 42:50 of You Can’t ‘Organize’ Your Way to a Future. Principles Matter, MapCamp2020 on Youtube)

*“And that means that we have to stop making crap. It’s really as simple as that.”*

— Allan Chochinov

Image: by John Cutler

## Common Ground we create ...

“requires continuing effort  
to sustain, extend, and  
repair common ground.”

— Richard Cook



**TECHNICAL  
LEADERSHIP**

Image from: *Unflattening*, by Nick Sousanis

### *Leadership Is/Isn't*

Leadership is hard to characterize for there are many styles and situations. But what do we notice when leadership is absent? There's a sense that different ideas and disjoint agendas lead to pulling apart, not pulling together. Things don't get done, or don't get done in time. Indecision mires. Effort is wasted. This, even when the need of a moment looms large, and one might expect that to be sufficient to create an organic alignment of will that organizes effort and creates coherence.

Leadership isn't making all the decisions, or even "just the important ones." But important decisions get made, because there is a sense that actions and effort will add up. Without control and coercion, the contexts and conditions are created for decisions to be made, and acted upon. It's about building organizational will — will to do, *and will to not do*. Prioritizing, focusing, building a sense not just of how fates are shared, but what can be done, to make things more the way *we* want them to be.

Hierarchies are (just) *one* way that organizations meet the need for boundary spanning — for managing resources and priorities and creating synergies across teams, and teams of teams, and other organizational group(ing)s. The more we're seeking to create coherence around a purpose that

crosses boundaries and extends out in time (because its ambitious, or bigger than a few can do in just weeks or months), the more leadership plays a role. Our jobs, salaries, play a part, but we're, you know, sentient and doing something meaningful, that contributes to better in some way, plays a role too.

In an important sense, a leader holds a longer and wider frame on what it is they're leading on. Others do so too, but a leader is looking ahead, and across. So we have these interlocking, overlapping meshes of leadership frames (scopes, timeframes), to form something larger. We have initiatives, like leading across individuals or teams to get a tool adopted. And leading across teams to build and evolve a complex system. Whether informal or ad hoc (getting a tool or approach adopted) or formal (role based), we're leading across — intermediate goals, agendas, individual points of view. And time horizons.

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*"It's so funny how often you lose sight of what your actual goal is Because you have so many intermediate goals"*

— Maria Konnikova



# Towards Stewardship

"I got reminded the other day of the notion of stewardship, and we should probably think about our successful systems in these terms – with responsibility for the connections, continuity, and health of the system and the people impacted by it. And part of that stewardship should be – \*needs\* to be – an engagement in a sustained renewal of necessary expertise."

– Michael McCliment



If we, as leaders through these points of transition, can't reveal our own commitment to making a difference, it will not work. We will harm the people we have responsibility for, and the organizations for which we work.

9:32 PM · Aug 12, 2020 · Twitter Web App

Source: <https://twitter.com/cornazano/status/1292967631990018049>

## *Towards Stewardship*

If we want to be better stewards of our socio-technical systems, that extends to social and ecological impact. As leaders, we ought to include diverse voices to the fullest extent we can (and far more than we do!). This, to help us sense the wider impact. Beyond immediate users, and customers, and other stakeholders. All of those, surely. But also creatures we share the planet with. Rivers and oceans, too. As we (resolve to) integrate a broader sense of integrity and sustainability into our leadership compass, we have great leaders to learn from: foremost, Indigenous peoples who have a cultural tradition of, and deep experience and expertise in, ecological integrity and stewardship. I personally have a lot to learn. Starting with *Mapping Abundance for a Planetary Future*, by Candace Fujikane (via @PropCazhPM).

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*"our roles as leaders is to steward the socio-technical system as a whole."*

– Amy Tobey

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*"I've done a lot of work over the past few years experimenting with techniques for developing and renewing expertise in a sustainable way, thinking in terms of stewardship of an ecosystem."*

– Michael McCliment

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*"The fundamental job of the imagination in ordinary life, then, is to produce, out of the society we have to live in, a vision of the society we want to live in."*

– Northrop Frye

Quote source: Northrop Frye, "The Educated Imagination", 1963

# Landscape of Leadership

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*How do we see leaders?*

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*Some models of leaders and characteristics*

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*How can we become better leaders?*

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# Technical Leadership

- What are some words or images we associate with good leaders?
- What are characteristics we want more of in leaders? And less of?
- What stories help illuminate?



[Talk by Rebecca Wirfs-Brock  
Sketchnote/poster by @Remarker\_eu]

## Exercise

Develop a richer sense of what we value in leaders, by looking to analogies. A tyrant commands and coerces. We don't want that. A translator helps people from different languages communicate; we do want that.

What are stereotypes or rumors about technical leaders that introduce attitudes that impact goodwill and impede our work as technical leaders?

### Things we don't want

*Don't seagull other people's work.*  
don't "Fly in, make a lot of noise, crap all over everything, and fly off." (The quote is from Nick Malik, but I'm told that Johanna Rothman is the source of "don't be a seagull critic.")

### Characteristics and Skills we Value in Technical Leaders

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*Iain: "Leaders???"*

*Chris McDermott:  
"Yeah, you know, the ones who take the lead, offer options and make decisions when others are unwilling or unable."*

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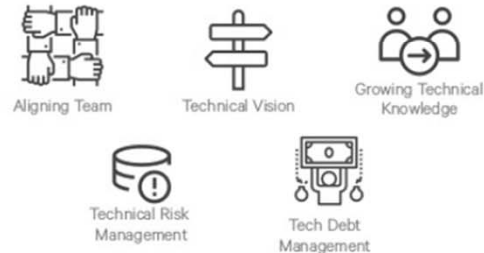
# Managers vs Tech Leadership

Pat Kua: Talking with Tech Leads

## “Managing the system”



## “Leading Technical Topics & Teams”



From: Pat Kua: <https://www.slideshare.net/thekua/talking-with-tech-leads-newcrafts-may-2019>

## Managers and Leaders

I'm not on-board with manager-leader distinctions like this: "Managers assert drive and control to get things done; leaders pause to discover new ways of being and achieving" (Kevin Cashman). This, because good managers are leaders, working with rather than through power-over, dominance and coercive pressure to do. But I do like the emphasis on \*pause\*.

Mary Parker Follett:

"That's always our problem, not how to get control of people, but how all together we can get control of a situation." [1]

"There are three ways of dealing with difference: domination, compromise, and integration. By domination only one side gets what it wants; by compromise neither side gets what it wants; by integration we find a way by which both sides may get what they wish." [2]

"The best leader does not ask people to serve him, but the common end. The best leader has not followers, but men and women working with him." [2]

"Sincerity more than aggressiveness is a quality of leadership." [3]

"The insight to see possible new paths, the courage to try them, the judgment to measure results - these are the qualities of a leader" [1]

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*"Managerial leadership is very down-to-earth and situational, and yet it has to be understood in terms of timeless themes of power and friendship and choice and responsibility and community."*

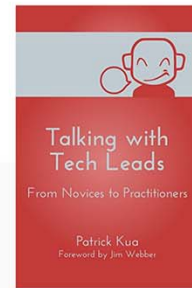
*– Peter Vaill*

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1. *Freedom and Co-ordination. Lectures in Business Organization*, Mary Parker Follett
2. *Dynamic Administration: The Collected Papers of Mary Parker Follett*
3. *Mary Parker Follett Prophet of Management*

# Leadership Skills

Pat Kua: Talking with Tech Leads



From: Pat Kua: <https://www.slideshare.net/thekua/talking-with-tech-leads-newcrafts-may-2019>

## Leadership Skills

"The behavior and results in any organization, both good and ill, are the result of the current system" (Esther Derby). This makes it important to understand the current system, hence the importance of listening and empathy (emotional empathy yes, but also cognitive empathy and understanding their mental model of the system(s) they work with and within), as well as curiosity and discovery and more.

Self-awareness is an interesting one because it relates also to awareness of our impact on others (not just self-knowledge and awareness of our state and responses, etc.).

Delegation covers our usual understanding of fostering team autonomy and agency. But it's also about "delegating" "up, across and out" – if there's across work that needs to happen at broader scope and more strategic horizons, or if it makes strategic sense to partner and integrate, rather than to build the capability ourselves.

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*"People rarely change because someone has a bright new idea. They change to save something they value. But you won't learn that unless you empathize."*

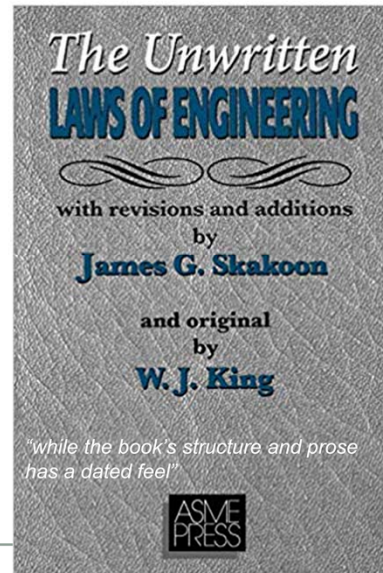
*– Esther Derby*

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# What It Takes

“the personal characteristics that in my mind give me indication that someone can influence an organization or a business positively in the domain of engineering.”

– John Allspaw



## *John Allspaw: On Being a Senior Engineer*

John Allspaw's essay (on his kitchensoap.com blog) is highly recommended; here is an extract:

### **seek out constructive criticism of their designs**

- “What could I be missing?”
- “How will this not work?”
- “is it understandable enough for the rest of the organization to operate, troubleshoot, and extend it?”

### **understand the non-technical areas of how they are perceived**

Mature engineers know that no matter how complete, elegant, or superior their designs are, it won't matter if no one wants to work alongside them because they are assholes. Condescension, belittling, narcissism, and ego-boosting behavior send the message to other engineers (maybe tacitly) to stay away.

### **do not shy away from making estimates and are always trying to get better at it**

All businesses rely on estimates, and all engineers working on a project are involved in Joint Activity, which means that they have a responsibility to others to make themselves interpredictable.

### **have an innate sense of anticipation, even if they don't know they do**

### **understand that not all of their projects are filled with rockstar-on-stage work**

### **lift the skills and expertise of those around them**

They recognize that there is only so much that can be produced by a single person, and the world's best engineering feats are executed by teams

### **understand the difference between mentorship and sponsorship, and develop a habit of the latter**

What members of underrepresented groups in tech often need most is opportunity and visibility, not advice.

### **don't practice CYAE (“Cover Your Ass Engineering”)**

### **are empathetic**

### **don't make empty complaints**

### **are aware of cognitive biases**

### **make their trade-offs explicit when making judgments and decisions**

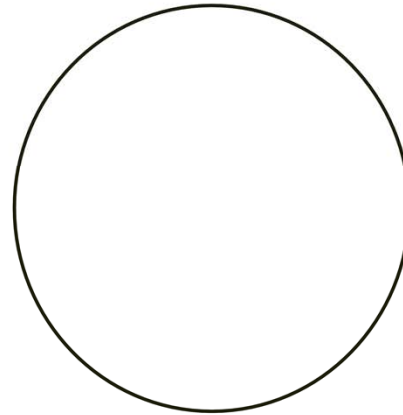
They realize all engineering decisions, implementations, and designs exist within a spectrum; we do not live in a binary world. They can quickly point out contexts where one successful approach or solution could work and where it could not.

<https://www.kitchensoap.com/2012/10/25/on-being-a-senior-engineer/>

# We Are Our Own Stories

Think of yourself in a situation where you were the leader you want to be

- Write some characteristics (esp. what made it demanding) of the situation outside the circle
- Write some of your characteristics and actions inside the circle, that reflect you as a leader you want to be (more)



Repeat (while time allows)

*You are your own stories.* — Toni Morrison

**TECHNICAL  
LEADERSHIP**

## *Leading is Convening*

As a leader, we're not telling (that would be command, not leadership) but doing *with*. Yes, we (leaders) bring experience — unique experience, and so expertise that we should and do get to bring to the table. And there will be decisions we make, that impact others. Just as they will make decisions, that impact others. We hopefully orient to including those impacted (so with perspective on the decision), to the extent that is pragmatic (including too many, also effectively excludes, because we have limited time and bounded cognition, etc., so tradeoffs must be made).

So one way to lead, is to convene the conversations, the decision making, the doing.

"The skill of writing is to create a context in which other people can think." — Edwin Schlossberg

"Likewise, the skill of leading an organization, or creating an architecture, or creating a strategy, is structurally analogous: you are creating a context in which other people can succeed" — Eben Hewitt

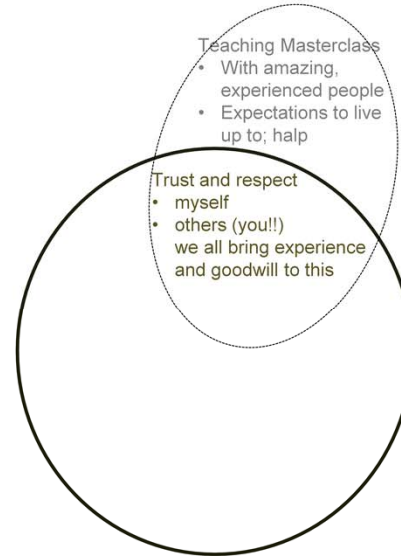
Leading creates just enough context, to enable people to contribute, but with openness to influence, to co-creation.

# Circle of Excellence

Think of yourself in a situation where you were the leader you want to be

- Write some characteristics (esp. what made it demanding) of the situation outside the circle
- Write some of your characteristics and actions inside the circle, that reflect you as a leader you want to be (more)

Repeat (while time allows)



**TECHNICAL  
LEADERSHIP**

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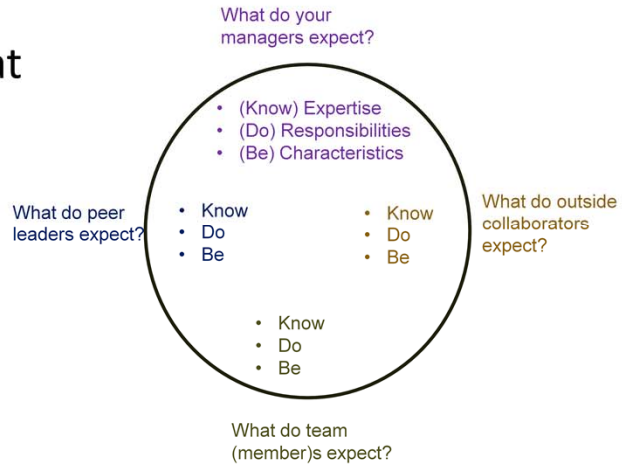
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Leading creates just enough context, to enable people to contribute, but with openness to influence, to co-creation.

# 360° Expectations

In your role as a leader, what do others expect from you

- Responsibilities/actions (do)
- Expertise/knowledge (know)
- Characteristics (be)



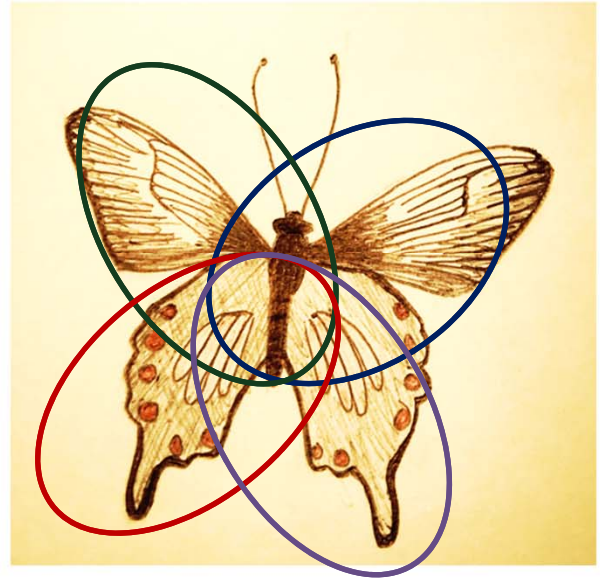
**TECHNICAL  
LEADERSHIP**

## Exercise: For Personal Use, in Your Notebook

Draw a circle and identify those you interact with in your leadership role outside the circle/ As shown on the slide, identify expectations those individuals (preferably, or roles, if identifying specific managers, etc., is uncomfortable) have of you. These may be goals, responsibilities, or qualities, and so forth. Inside the circle, identify what those expectations mean for you, in terms of what you need to know, do and be (ie., characteristics, like empathetic)

# Leadership Effectiveness

What characterizes effective leaders?



## Exercise

Notice and share stories of leaders in a leadership moment (a situation where leadership was needed, and someone stepped up to lead). This may be something you read about, or remember, or something that is happening at work, etc.

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*"Leadership is highly contextual – there is no single approach."*  
– Mark Smalley

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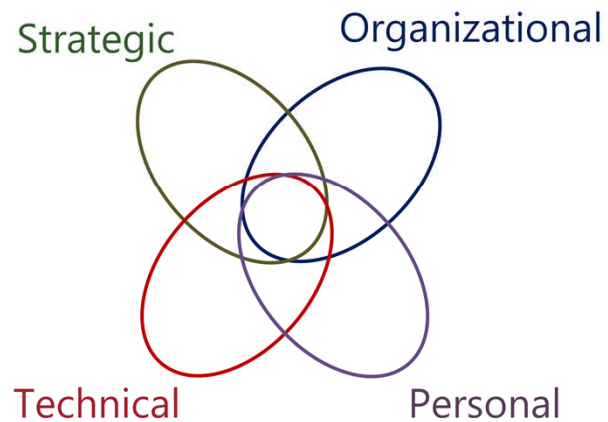


# Characteristics and Practice

Values  
Principles

Context  
Heuristics

Know  
Do  
Be

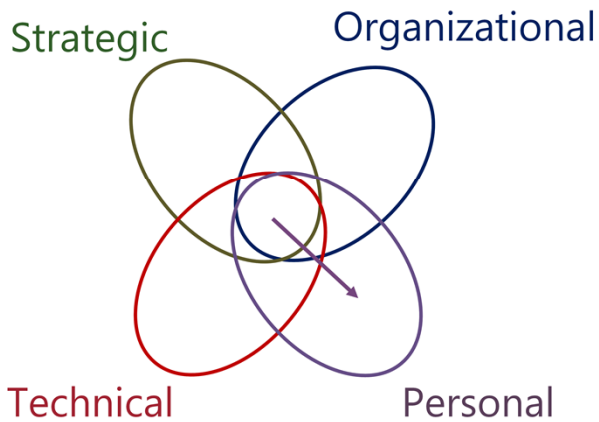


## *Leading Across Boundaries*

We lead, from where we are, to do something bigger than a person can do on their own. This means we're leading across – teams, or individuals with different perspectives and responsibility sets, and different mental models of what is going on, different outcomes they are trying to achieve, different views on how to do so. It's inherent social, and it gets "political" – for these reasons. We jokingly say "technical leaders need to have self-repairing egos." But this points to the deeper dynamic – people care, they have experience, and their own perspective, so they see things differently, and can be energetically critical because they care and see things differently. What we are trying to do, is see across these personal agendas, across power structures, and work to effect better outcomes for the system, given all the various stakeholders, including users in different situations, as well as our technical teams and their concerns and needs and perspectives.

This masterclass is a canvas for leaders to see and develop ourselves, to practice together, and open up our radar on what leadership entails.

# Personal Effectiveness



Be (attributes/characteristics)

- Self aware
- Empathetic
- Creative and imaginative

Know

- Understand what makes us effective/less so:
  - 4Es: embodied, embedded, extended, enactive cognition
  - Cognitive amplifiers, fallibilities and biases

## *More Areas to Work on in Developing Personal Effectiveness*

- Self-management
- Compassion, humility
- Curiosity, observation
- Opportunity discovery, problem solving, and problem understanding and (re)framing, finding and exploring alternatives

### **Exercise**

With your role in mind, add to/tailor the list above:

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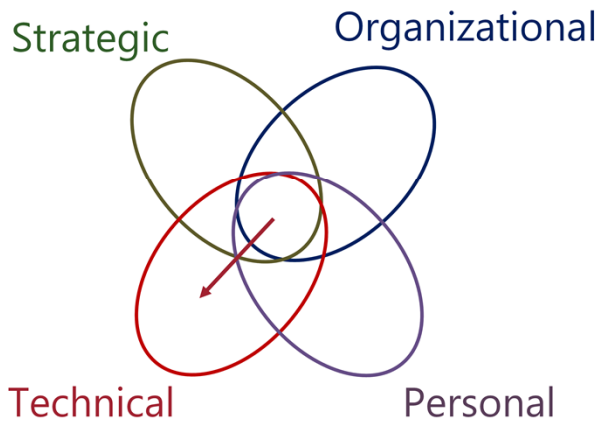
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*"[Becoming] involves the transformation of potentialities into actualities"*

*— David Ray Griffin*

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# Technical Effectiveness



- Systems thinking
- Techniques in system design: modeling, prototyping, visualization; components, responsibilities, interactions and mechanisms; designing boundaries, interfaces and promises; abstraction and reification, observability, ..
- System qualities (scalability, reliability, availability, ...) and characterizing the design envelope
- Constraints and forces: role of; identifying; ... tradeoffs
- Affordances and design for fit to context and to purpose
- Heuristics, principles, patterns, ..

## More Areas to Work on in Developing Technical Effectiveness

- Strategies for dealing with complexity and uncertainty (e.g., separation of concerns and modularity; reversibility)
- How to: enhance and support agility, flexibility, resilience, and system integrity; deal with technical debt, failures
- Sustainability, evolution and architecture transitions, feedback loops

### Exercise

With your role in mind, add to the list above:

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*"If software is a motorcycle, systems thinking improves the design of the bike as a whole while replacing the pipes. Systems thinking is considering the pipes AND the bike AND the rider AND the roads I ride AND the type of riding I do AND AND the power in my engine etc.."*

— Diana Montalion

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# Technical Effectiveness

**Context:** Designing Boundaries and Interfaces

**Heuristics:**

- Don't partition by slicing through regions where high rates of information exchange are required. (Rechtin, 1991)
- Design things to make their performance as insensitive to the unknown or uncontrollable external influence as practical.(Rechtin, 1991)
- Postel's Law: be conservative in what you do, be liberal in what you accept from others (John Postel)

**Exercise**

With your role in mind, add to the list above:

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*"I wasn't the one pushing things in the wrong direction, but I should have been the one to stop it."*

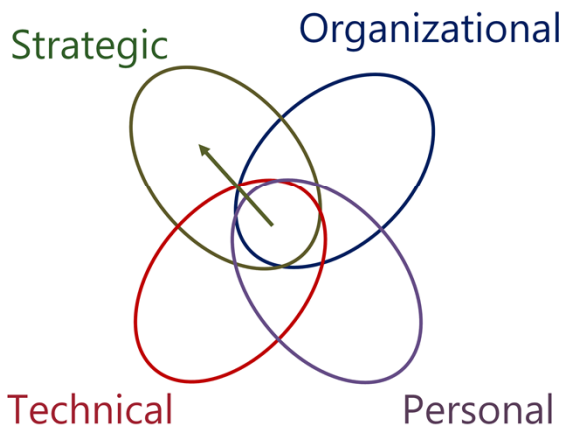
*– Chad Fowler*

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Quote source: Chad Fowler (minute 23):

<https://developeronfire.com/podcast/developer-on-fire-096-chad-fowler-being-deliberate>

# Strategic Effectiveness



- Develop context understanding
  - Mapping, ecosystems, value networks and differentiation
  - Technology radars, capability evolution and trends
- Understand operating model
  - How we create value
  - How we make money(/survive)

## *More Areas to Work on in Developing Strategic Effectiveness*

- Setting direction (why of purpose, and why of approaches (to be) taken, and related tools such as Wardley Maps, Operating Model Canvas, and the like)
- Understanding culture, shifts, organizational inertia, impact of actions and strategic conversations

### **Exercise**

With your role in mind, add to the list above:

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*"Sometimes we see, and extrapolate from what we see. We think we see the world. But what we see is Trojon. There is an outside. — all that we don't see."*

— Michael Feathers

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# Strategic Effectiveness

**Context:** Setting direction and scope

**Heuristics:**

- No complex system can be optimum to all parties concerned (Rechtin, 1991)
- ' focusing is saying "No" — Steve Jobs
- "Some decisions are consequential and irreversible or nearly irreversible – one-way doors – and these decisions must be made methodically, carefully, slowly, with great deliberation and consultation." — Jeff Bezos

**Exercise**

With your role in mind, add to the list above:

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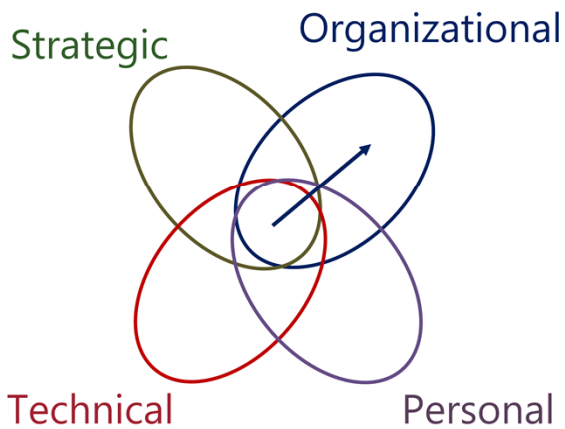
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*"Panaceas are about doing things right, not doing the right things. They do not bring objectives and goals into question. As a result, they are used more frequently to do the wrong things right, than to do the right thing."*

*— Russ Ackoff*

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# Organizational Effectiveness



- Leadership and social dynamics
  - Building relationships, trust, teams
  - Working across the organization
  - Persuasion and influence; negotiation, disagreement
  - Decision making, judgment, effects of groups

## *More Areas to Work on in Developing Organizational Effectiveness*

- helping others tap their personal wellspring; believing in a person helps them flourish and achieve more
- steps to building trust: "Trust other people; Address issues directly; Share relevant information; Follow through on commitments; Say no when you mean no; Share what you know and what you don't know" — Esther Derby (<https://www.estherderby.com/six-ways-to-build-trust/>)

### **Exercise**

With your role in mind, add to the list above:

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*"As a lead, though, my responsibility is not only to deal with the technical part of the system. We have a social responsibility to coach and develop the people we work with, to strive for long-term health for the entire ecosystem."*

*— Michael McCliment*

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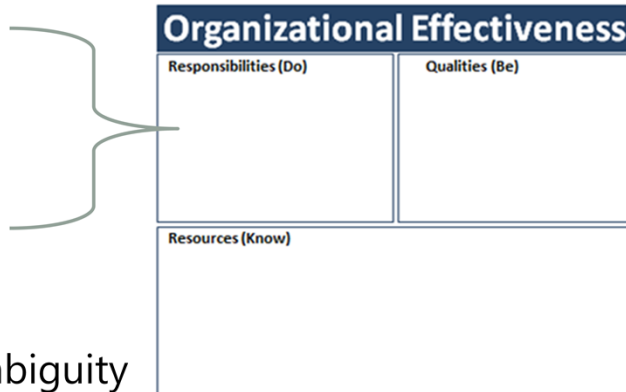
# Organizational Effectiveness

## Responsibilities (Do):

- listen, communicate
- build relationships
- lead by example
- lead up

## Qualities (Be):

- comfortable with ambiguity
- empathetic



## Ambiguity

Ambiguity, like much that comes up in leadership and organizational effectiveness, is... multivalent. It can be really uncomfortable and not, to the same person. So when we say "comfortable with ambiguity" (picking up on Eb Rechtin in *The Art of Architecting*), we mean that there *is* a lot of ambiguity. It arises from uncertainty (the future, complexity, competing values and demands, ...), as well as from the same thing meaning quite different things to various stakeholders, and so on. It's demanding of cognitive and emotional resources. So it helps if we can find our balance, so to speak, when things are not clear and need clarifying, or need to be held in suspension of a need for certainties...

Any such quality is a whole arena for further conversation. Empathy, by way of example, can be helpful in navigating towards understandings, but get in the way in a moment that needs a certain kind of (e.g., algorithmic) focus.

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*"I think leaders have power when it comes to ritual, or accepting/rejecting/influencing ideas about what a group culture can or should be, of modeling, or setting and enforcing what a group culture looks like, and in a ton of other ways some of which I've thought of and more of which I haven't. But they don't \*make\* it."*

— Yvonne Lam

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# Organizational Effectiveness

**Context:** Communicating and persuading

**Heuristics:**

- Don't ever stop talking about the system (Rechtin, 1991)
- Participation persuades

*Conveying and organizing heuristics:*

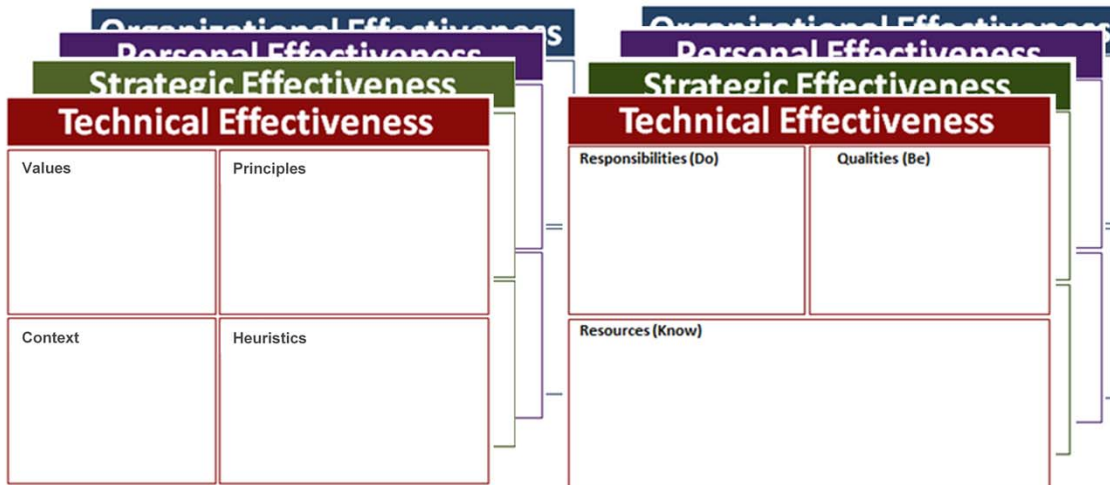
- tell a story about a situation the heuristics help with (Rebecca Wirfs-Brock)
- identify the activity that the heuristics help with (Eb Rechtin)

**Exercise**

With your role in mind, add to the list above:

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# Exercise



## Exercise

Use the Know/Do/Be template and Vales/Principles; Context/Heuristics template to prompt thinking/observations, and to keep and organize notes on these areas of leadership effectiveness.

From: **RP 0103 - Principles of Marine Corps Leadership**

Values: *Judgment*

The ability to weigh facts and possible courses of action in order to make sound decisions. Significance: Sound judgment allows a leader to make appropriate decisions in the guidance and training of his/her Marines and the employment of his/her unit. A Marine who exercises good judgment weighs pros and cons accordingly when making appropriate decisions.

Principle: *Be Technically And Tactically Proficient*

A person who knows their job thoroughly and possesses a wide field of knowledge. Before you can lead, you must be able to do the job.

# Attribution

The format for these notes is adapted from a template from Nancy Duarte and team.

For more:

<https://www.duarte.com/slidedocs/>



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*"Joy in work comes from understanding why your work is important. Not from the work, but from knowledge of who's going to use it."*

*— W. Edwards Deming*

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*"Act always so as to increase the number of choices."*

*— Heinz von Foerster*

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## *Duarte Slidedocs®*

We recommend the Duarte material on slidedocs® in addition to the template; much that is valuable there.

## *Quotes and Photos*

We have consciously brought various pioneers and contemporaries visibly into our materials for two reasons:

- i. to acknowledge and celebrate the extent to which we are because of others (Abeba Birhane). It is a small way to bring into the room, so to speak, with us people whose insights and work has influenced us, and integrated with our experiences, other reading and conversations, and more, to build what we understand and can share.
- ii. to recommend to you wonderful work you may want follow up on, and also to draw in our contemporaries who are sharing insights that you too may find useful, and want to follow them on twitter, etc.

# Stay in Touch

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*Web: ruthmalan.com*

## Masterclasses and Workshops

- Technical Leadership Masterclass, September 15 and 22, 2022.  
Enroll: <https://ti.to/bredemeyer/technicalleadershipSept2022>
- System Design and Architecture Workshop, October 3-5, and 10-12, 2022  
Enroll: <https://ti.to/bredemeyer/system-design-oct-2022>

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*“What we care about is the productive life, and the first test of the productive power of the collective life is its nourishment of the individual. The second test is whether the contributions of individuals can be fruitfully united”*

*— Mary Parker Follett*

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